For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 → $52

$2.5 Billion

on Florida’s economy as a result of Florida SBDC services*

GRP IMPACT

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondents

clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (➡️) from the tens of thousands of small businesses we assist each year.

**Additional regional office locations:**

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at USF
   Tampa (813) 905-5800

5. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

6. Florida SBDC at IRSC
   Fort Pierce (772) 462-7296

7. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

8. Florida SBDC at FIU
   Miami (305) 779-9230

**Network Headquarters**

Pensacola (850) 898-3479

**Florida’s resource for serving small business constituents from Pensacola to Key West**

**9 REGIONS • 40+ CENTERS • 50+ OUTREACH LOCATIONS**

### District 10 Resources:

- Florida SBDC at UCF
  Orlando (407) 420-4850

**Client Testimonials**

**JK2 Holmes Constructors, LLC, Zellwood**

“I have been working with Hal for about 7 years. His guidance and business acumen have been a great asset for me as a CEO and my company which has rebounded and experienced phenomenal growth from the depths of the Great Recession. Hal has been a trusted mentor to JK2 Construction and JK2 Scenic the entire way.”

—Paul Holmes. President

**AFCCF, Mount Dora**

“John is an excellent person and consultant. His thorough work and in-depth interest that he displayed for my business was invaluable. He always took time to listen to my needs and gave sound advice towards proper financial business decisions. As I take my business to the next level, I appreciate that I can seek John’s expertise in matters of decision-making. He represents professionalism, and I highly recommend that he’s an asset to the Florida SBDC.”

—Joanne Balkaran, CEO

**LEK Technology Consultants, Winter Garden**

“I have learned how to evaluate my business’s performance [with help from the Florida SBDC]. Without their guidance, I would not have achieved the growth or profitability I have seen.”

—Corey Lowe, CEO

**Ingenious Culinary Concepts, Ocoee**

“Since starting with the Florida SBDC [for help with marketing and government contracts], our revenues have doubled over last year. We wanted to spread our wings and diversify our revenues, and we have. We’ve grown fast and now are so busy we are hiring. Going forward, we’re looking for the Florida SBDC to help us with a strategy to manage that growth, while staying lean but still adding clients and revenues.”

—Kern Halls, Chief Innovator

The **Florida SBDC Network** is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.