For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 → $52

$2.5 Billion

$75.4M

$13.2M

$3.2M

652

Government Contracts acquired

Capital accessed

Jobs Impacted

direct, indirect, induced*

Cost per Job to Florida taxpayers*

$4.4B

$520.0M

$202.5M

38,403

$264

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

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**Client Testimonials**

**Valencia Welding, Inc., Mangonia Park**

“I have been working with Jim Deam [my consultant] at the Florida SBDC at FAU over about a year and a half now. It has been a great experience. His consulting has been outstanding and he has taken such a genuine interest in our growth. It’s not everyday you meet people who sincerely just want to help in any way that they can. I look forward to our continued relationship and hope to make him proud.”

—Katherine Valencia

**Reliance Supply Company USA, Inc./Surface Logix, Pompano Beach**

“[Florida SBDC consultant] Parbatee and her team have been a great support system for my business for many years now. She helped us with an Export Plan, Gold Key arrangements, and strategic planning for the future!”

—John Daly, President

**Suma Consulting d/b/a Nativo, Inc., Miramar**

“After the hurricane [Irma], the business was affected as our customers assigned us fewer jobs. With the $50,000 loan [application assistance] provided by the Florida SBDC, we were able to move through this period without reducing our staff.”

—Mauricio Rodriguez, President

**US Pack Group, LLC, Sunrise**

“Our experience with [Florida SBDC consultant] Parbatee Chang was wonderful. Her service quality is great. She was in contact with us every time during the year and was very helpful answering our requests. She is helping us to achieve ISO9000 certification. Also, we would like to continue working with her in 2019 with export resources... to expand our exports to Peru, Dominican Republic, Guatemala, and Canada.”

—Marco Flores, President