For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 → $52

$2.5 Billion

on Florida’s economy as a result of Florida SBDC services*

GRP IMPACT

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**

227
Existing & aspiring business owners consulted

1,523
Consulting hours delivered

112 or 49%
Women

29 or 13%
Veterans & SCDVs

110 or 48%
Minorities

Consulting Client Breakdown

Sales
generated*

Distric 21: $60.3M
Statewide: $4.4B

Gov’t Contracts
acquired**

District 21: $7.3M
Statewide: $520.0M

Capital
accessed**

District 21: $1.2M
Statewide: $202.5M

Jobs Impacted
direct, indirect, induced*

District 21: 521
Statewide: 38,403

Cost per Job
to Florida taxpayers*

District 21: $264

At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for 2018Prosperity Report

Congresswoman Lois Frankel | District 21
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

**Florida’s resource for serving small business constituents from Pensacola to Key West**

9 REGIONS • 40+ CENTERS

50+ OUTREACH LOCATIONS

**District 21 Resources:**

Florida SBDC at USF
Tampa (813) 905-5800

Florida SBDC at FAU
Fort Lauderdale (954) 762-5235

Florida SBDC at UCF
Orlando (407) 420-4850

Florida SBDC at FAMU
Tallahassee (850) 599-3407

Florida SBDC at UNF
Jacksonville (904) 620-2476

Florida SBDC at FGCU
Fort Myers (239) 745-3700

Florida SBDC at IRSC
Fort Pierce (772) 462-7296

Florida SBDC at FIU
Miami (305) 779-9230

**Additional regional office locations:**

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-7296

8. Florida SBDC at FIU
   Miami (305) 779-9230

9. Florida SBDC at UWF
   Pensacola (850) 898-3479

**Client Testimonials**

Environmental Matters Contracting & Consulting, LLC, Wellington

“I have been working with Carole [Florida PTAC consultant] for years. I would not be in business without the Florida PTAC/SBDC. Carole helps me navigate through the government certifications, etc. She is incredibly knowledgeable and professional. I am extremely grateful for her and her services.”

—Pauline I. Stacey, President

Fleet Feet Sports Delray Beach

“Working with the Florida SBDC was an incredible experience. From helping with everything from back of house operations to marketing my consulting with the Florida SBDC was top notch. We grew immensely over the years and it was because of the groundwork of my consultant Debbie who should take a majority of the credit for helping me.”

—Nick Stump, Owner

Advanced Prosthodontics & Implant Dentistry Inc., Delray Beach

“Thanks to Angel Rentas I was able to get a loan... [Florida SBDC consultant] Mr. Rentas was exceptional, helping us understand the business and getting in contact with banks and present solutions for capital which for a first time business owner is very hard. I would greatly recommend him to anyone.”

—Alexis Morales, Owner

Sunset View Construction, Lantana

“We have had a terrific experience with the Florida SBDC. They have been extremely helpful in the purchase and the structure of my business. We recently met with our consultant to discuss government contracts and are very excited about the possibilities this opens up for my business... I highly recommend their services to anyone I speak to that needs guidance and consulting on any business matter they are facing.”

—Robert Bitgood, President

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.