For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1  $52

For the Florida SBDC, $125.2 million in sales were generated in District 24, with a total of $4.4 billion statewide.

Sales generated*  
District 24  
$125.2M  
Statewide  
$4.4B

Gov’t Contracts acquired**  
District 24  
$5.1M  
Statewide  
$520.0M

Capital accessed**  
District 24  
$5.1M  
Statewide  
$202.5M

Jobs Impacted  
direct, indirect, induced*  
District 24  
1,082  
Statewide  
38,403

Cost per Job to Florida taxpayers*  
District 24  
$264

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondents on outcomes resulting from or in part due to assistance received in 2017-2018**

CONGRESSWOMAN FREDERICA WILSON | DISTRICT 24

Prosperity Report 2018

Consulting Client Breakdown

- 245 Existing & aspiring business owners consulted
- 3,161 Consulting hours delivered
- 104 or 42% Women
- 192 or 78% Minorities
- 19 or 8% Veterans & SCDVs

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondents on outcomes resulting from or in part due to assistance received in 2017-2018**

GRP IMPACT

$2.5 Billion

on Florida’s economy as a result of Florida SBDC services*
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

**Florida’s resource for serving small business constituents from Pensacola to Key West**

9 REGIONS • 40+ CENTERS  50+ OUTREACH LOCATIONS

**District 24 Resources:**

1. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235
2. Florida SBDC at FIU
   Miami (305) 779-9230

**Additional regional office locations:**

1. Florida SBDC at UWF
   Pensacola (850) 474-2528
2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407
3. Florida SBDC at UNF
   Jacksonville (904) 620-2476
4. Florida SBDC at UCF
   Orlando (407) 420-4850
5. Florida SBDC at USF
   Tampa (813) 905-5800
6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700
7. Florida SBDC at IRSC
   Fort Pierce (772) 462-7296

**Network Headquarters**

Pensacola (850) 898-3479

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**Client Testimonials**

**HCT CPAs and Consultants, Hollywood**

“[Our Florida SBDC/PTAC consultant] Mike Bell assisted HCT greatly with our SBA profile and our GSA keywords. Mr. Bell gave us keys to growth areas by federal departments and other metrics to assist with finding governmental contracts.”

—Ramona Sutton, Executive Assistant

**Bubba Rose Biscuit Co., Miami**

“[Our Florida SBDC consultant] Roberto was amazingly helpful in helping us acquire a loan to purchase a warehouse and assist in the relocation of our business from New Jersey to Florida. He has continued to check in and be of assistance to us to date and has been a great asset and value to our growth and relocation to Florida.”

— Jessica Talley, CEO

**Paint Quest Enterprises, LLC, Miami**

“Extremely knowledgeable staff that will assist in any way they can to help you go through the challenges of running a business. They actually go out of their way to find resources available to all those business entrepreneurs in order to achieve success in business. I am very grateful for their efforts and dedication.”

— Pedro J. Suazo, Managing Member

**Yolaris Garcia Chiropractic Center, LLC, North Miami**

“After Hurricane Irma, my office suffered major physical and economic injury. The Florida SBDC made available to me a bridge loan that made it possible for me to continue to operate my business in the months following the hurricane. They then assigned to me a wonderful consultant that, since then, has been helping me get my business back on track. Thank you so much for giving small businesses in South Florida the chance to survive after enduring an unexpected natural disaster.”

—Yolaris Garcia, President/CEO

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The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.