For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

For the Florida SBDC in District 26, 208 existing and aspiring business owners were consulted, and 1,828 consulting hours were delivered. Consulting client breakdowns include:
- 69 or 33% Women
- 24 or 12% Veterans & SCDVs
- 107 or 51% Minorities

Business & Economic Outcomes:
- Sales generated*: District 26 $72.4M, Statewide $4.4B
- Gov’t Contracts acquired**: District 26 $21.2M, Statewide $520.0M
- Capital accessed**: District 26 $8.5M, Statewide $202.5M
- Jobs Impacted (direct, indirect, induced*): District 26 626, Statewide 38,403
- Cost per Job to Florida taxpayers*: $264

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**

$2.5 Billion on Florida’s economy as a result of Florida SBDC services*

2018 Prosperity Report
Congresswoman Debbie Mucarsel-Powell | District 26
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

### Client Testimonials

**Wiremasters Electric, Inc., Miami**

“They were able to help me find the proper lending sources,” said Crook, who was approved for $70,000 in working capital without having to ‘wait out’ to reach the company’s two-year anniversary. I was more than satisfied.”

—Kent Crook, President/Owner

**GateArms.com, Homestead**

“We have enjoyed an excellent experience with our Florida SBDC consultant. At no charge, we have received extensive assistance with marketing, business model analysis, funding / financing advice and networking assistance, HR guidance and strategic advice, and much more. We will soon be receiving help in targeting government contracts. This is an incredible service for small business owners and we are extremely grateful to the Florida SBDC for their contribution to our company’s success. We would not be where we are today without their help! All small business owners should be working continuously with the Florida SBDC since the benefits are huge and measurable, while the costs (if any) are insignificant.”

—Jonathan Brinkman, President

**Dynamic Transportation, Inc., Marathon**

“[The Florida SBDC services are] invaluable. The [Florida Small Business Emergency] Bridge Loan was a lifesaver. After being closed for about a month and the number of visitors to the Keys was way down, our airport shuttle service was struggling [after Hurricane Irma]. We were able to meet our payroll and other expenses with a very quick response from the Florida SBDC.”

—Raul Cisneros, President

**J.T. Equipment Service Co., Miami**

“Our Florida SBDC consultant] Alfredo was very helpful... The information he presented was very enlightening and helpful. The resources that we got from Profit Mastery was also very good. I needed more knowledge to help us get a handle on the cost structure and how to evaluate areas that reduce profitability...”

—James Thurmond, Owner