Consulting Client Breakdown

- Existing & aspiring business owners consulted: 41
- Consulting hours delivered: 794

Consulting Client Breakdown:

- 18 or 44% Women
- 4 or 10% Veterans & SCDVs
- 34 or 83% Minorities

Business & Economic Outcomes:

- Sales generated*: $31.5M (District 107), $4.4B (Statewide)
- Gov’t Contracts acquired**: - (District 107), $520.0M (Statewide)
- Capital accessed**: $1.0M (District 107), $202.5M (Statewide)
- Jobs Impacted: 272 (District 107), 38,403 (Statewide)
- Cost per Job to Florida taxpayers*: $264

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

GRP IMPACT

$2.5 Billion on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (►) from the tens of thousands of small businesses we assist each year.

Paint Quest Enterprises, LLC, Miami
“[The Florida SBDC has] Extremely knowledgeable staff that will assist in any way they can to help you go through the challenges of running a business. They actually go out of their way to find resources available to all those business entrepreneurs in order to achieve success in business. I am very grateful for their efforts and dedication.”
—Pedro J. Suarez

Saint Productions, Inc., North Miami
“My experience with [my Florida SBDC consultant] Mike Bell has been knowledgeable and extremely great. Without his guidance and consulting, the business would have been demolished by now.”
—Evens St. Preux

Continental & Global Services, Inc., Miami
“I met with Ms. Shelly Bernal regarding exporting my products overseas. I was able to receive valuable information to assist me in identifying which countries that make sense to pursue and which not to.”
—Chinedu Okoro

Heara, Inc., Miami
“The Florida SBDC has helped me in many ways. I am always delighted by the willingness they have to help and follow through on whatever your business needs are. There is not a place where you feel more welcomed than at the Florida SBDC.”
—Yaeli Merenfeld

DiMare Design, North Miami Beach
“[My Florida SBDC consultant] Tak has been instrumental in helping me with a new business venture. She is highly qualified, kind, and genuinely cares. I look forward to her advice and ‘out of the box’ thinking. I appreciate her guidance and input very much.”
—Deborah Rosenberg

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.

FloridaSBDC.org