For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1  →  $52

$2.5 Billion

on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**

$29.0M  -  $4.4B

$356.0K  -  $520.0M

$505.0K  -  $202.5M

250  -  38,403

$264

Consulting Client Breakdown

82

Existing & aspiring business owners consulted

731

Consulting hours delivered

44 or 54%

Women

16 or 20%

Veterans & SCDVs

35 or 43%

Minorities

District 15

Statewide

Sales generated*

Gov’t Contracts acquired**

Capital accessed**

Jobs Impacted
direct, indirect, induced*

Cost per Job
to Florida taxpayers*

District 15

$29.0M

$356.0K

$505.0K

250

$264

Statewide

$4.4B

$520.0M

$202.5M

38,403

Business & Economic Outcomes

SERVICE SNAPSHOT

2018 Prosperity Report

Representative Wyman Duggan  |  District 15

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

Find the regional office nearest you:

1. **Florida SBDC at UWF**
   Pensacola (850) 474-2528

2. **Florida SBDC at FAMU**
   Tallahassee (850) 599-3407

3. **Florida SBDC at UNF**
   Jacksonville (904) 620-2476

4. **Florida SBDC at UCF**
   Orlando (407) 420-4850

5. **Florida SBDC at USF**
   Tampa (813) 905-5800

6. **Florida SBDC at FGCU**
   Fort Myers (239) 745-3700

7. **Florida SBDC at IRSC**
   Fort Pierce (772) 462-4942

8. **Florida SBDC at FAU**
   Fort Lauderdale (954) 762-5235

9. **Florida SBDC at FIU**
   Miami (305) 779-9230

Network Headquarters
Pensacola (850) 898-3479

**District 15**

**Client Testimonials**

**Hazouri Adjustable Beds, Jacksonville**

“[My consultant] Blake Stockton is a star on the rise. There is NO WAY I would have received the instruction, insight, and personal accessibility without forking over THOUSANDS to a consulting or advertising firm. The Florida SBDC at UNF is an invaluable resource for anyone in business of any kind!”

—Bob Hazouri

**Triangle Maritime Exports, Jacksonville**

“[My consultant] Cathy has been instrumental in every step of my company’s development and growth and 20 years later, Cathy has provided continued guidance with help identifying new business avenues to help my business grow and change with the times. I could not have done this without her.”

—Teresa Marie Elmore

**Alpine Air, Inc., Jacksonville**

“The Florida SBDC is a phenomenal resource for any business looking for help in every aspect of business, from startup, growth, to exit.”

—Saundra Jones

**Bouquets of Kindness, Jacksonville**

“The Florida SBDC was instrumental in helping us create visibility for our mission in Jacksonville. They helped us with strategic planning and also worked with us to create a pitch to use when asking for donation to our organization. The Florida SBDC is a great friend to the nonprofit community!”

—Lisa Kirkwood

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.