For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 \rightarrow $52

**2.5 Billion**

on Florida’s economy as a result of Florida SBDC services

**$264**

Consulting Client Breakdown

- **221** Existing & aspiring business owners consulted
  - **97** or **44%** Women
  - **32** or **14%** Veterans & SCDVs
  - **53** or **24%** Minorities

- **1,839** Consulting hours delivered

**Director Cyndi Stevenson | District 17**

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (►) from the tens of thousands of small businesses we assist each year.

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**Client Testimonials**

**Handyquip, Ponte Vedra**

“Our two Florida SBDC consultants, Kevin and Blake, are extremely helpful and supportive in building a profitable company. Their breadth of practical knowledge with early-stage product development and business startup have prevented us from making many mistakes that would have cost us in the long term, such as equity compensation, legal contracts, or digital strategy. From a personal perspective, our regular interactions are invaluable in the sense that they offer me a safe space to bounce ideas, explore outside-of-the-box possibilities and refresh my thinking as I carry day-to-day responsibilities.”

—Stephane Poussou

**Main Stream Boutique, Ponte Vedra**

“I meet with [my consultant] Cheryl Lynch and Marge Cirillo each month. They are more beneficial than I can describe. Cheryl’s Quickbooks knowledge keeps my accounting current and Marge offers merchandising tips, and they both offer tips for social media and ways to increase traffic.”

—Carla/Kurt Miles

**Creative Life Designs, Jacksonville**

“Kevin Monahan [my consultant] is insightful and a wealth of knowledge for business owners. He understand people and what works in the marketplace. Without Mr. Monahan’s knowledge and support, it would be so much harder to keep growing my business.”

—Kimberly Arnold

**Health Designs, Ponte Vedra Beach**

“[My consultant] Don has been an extremely beneficial adviser to us on government contracting, and we are now in the process of obtaining many certifications and have placed our first government contracting RFP with the State of North Carolina. His knowledge and patience are commendable! We look forward to sharing success stories of bids won very soon thanks to Don.”

—Kate Campbell

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The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.