Consulting Client Breakdown

- 38 Existing & aspiring business owners consulted
- 294 Consulting hours delivered

Consulting Client Breakdown

- 20 or 53% Women
- 6 or 16% Veterans & SCDVs
- 18 or 47% Minorities

BUSINESS & ECONOMIC OUTCOMES

District 21

- Sales generated*: $11.6M
- Gov’t Contracts acquired**: $5.0M
- Capital accessed**: $339.7K
- Jobs Impacted direct, indirect, induced*: 101
- Cost per Job to Florida taxpayers*: $264

Statewide

- Sales generated*: $4.4B
- Gov’t Contracts acquired**: $520.0M
- Capital accessed**: $202.5M
- Jobs Impacted direct, indirect, induced*: 38,403

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$2.5 Billion on Florida’s economy as a result of Florida SBDC services

GRP IMPACT

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (.rotation correction 0) from the tens of thousands of small businesses we assist each year.

Client Testimonials

Level 10 Salon & Shop, LLC, Gainesville
“My business partner and I met with Mr. Chung many times over the course of our planning. He was an integral part in our financial projections and really took the time to explain how the money side of small business works. He listened to our concerns and really helped guide us through the process. Opening a business is scary and Mr. Chung encouraged us to critically think about aspects of business that were completely unknown to us.”
—Jeremie Wicks

Visions Photography & Design, LLC, Gainesville
“...The assistance that I received from the Florida SBDC has been extremely beneficial! They not only answered all of my questions, but they assisted me in the process! I look to forward to employing first, part-time then eventually full-time help in the years ahead.”
—Conrade Irving III

D & L Contracting, Old Town
“We had the pleasure of [consultant] Mark Yarick. He was very knowledgeable and easy to work with. We had lots of dreams with our existing marine construction business of 30 years and wanted to move forward with a retail store. Mark came and listened to our ideas and pointed us in the right direction and stayed beside us the whole way. This was right about a year ago and he stopped in about two weeks ago to follow up and help with inventory strategies. I look forward to future dealings with Mark.”
—Carly Gray

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.