Consulting Client Breakdown

- 142 Existing & aspiring business owners consulted
- 870 Consulting hours delivered

Consulting Client Breakdown:

- 59 or 42% Women
- 12 or 8% Veterans & SCDVs
- 24 or 17% Minorities

BUSINESS & ECONOMIC OUTCOMES

- Sales generated*: District 25 $34.5M, Statewide $4.4B
- Gov’t Contracts acquired**: District 25 -, Statewide $520.0M
- Capital accessed**: District 25 $1.7M, Statewide $202.5M
- Jobs Impacted: direct, indirect, induced*: District 25 298, Statewide 38,403
- Cost per Job to Florida taxpayers*: $264

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 $52

$2.5 Billion

GRP IMPACT

on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (●) from the tens of thousands of small businesses we assist each year.

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

Find the regional office nearest you:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

9. Florida SBDC at FIU
   Miami (305) 779-9230

Network Headquarters
Pensacola (850) 898-3479

Client Testimonials

Dream Home Inspection, LLC, Port Orange
“[My consultant] Maggie and the Florida SBDC helped Dream Home Inspection, LLC to understand standardization and how to replicate business processes. I have developed a fully functioning business with policy and procedure manuals to continue growing with standardization in mind. I would like to thank Maggie and the Florida SBDC for teaching me how to be a more efficient leader.”

—Sean Skirrow

Air One Heating & Cooling, Ormond Beach
“[My consultant] Margaret and the team at the Florida SBDC have been extremely beneficial in filling in the gaps of our growing company. We have gained major strengths across the board. Thank you!”

—Rachael Becker

Team Judd, LLC, Port Orange
“Ray Peter [my consultant] was friendly and professional. If he did not know the answer to a question, he found someone who did. He guided me in the right direction at the start of finding the correct licenses and permits.”

—Linda Judd

Lunalex, Inc., New Smyrna Beach
“Mr. Wheeler [my consultant] is very knowledgeable and helpful. He has a broad range of knowledge and never appeared rushed or not interested in helping. [He] Shows he generally wants to help you succeed.”

—Jason Glinsky

Dredging & Marine Consultants, Port Orange
“The Florida SBDC provided very specific insights into overall corporate financial management and valuable feedback and tools to increase operational efficiency, leading to greater profits and cash flow.”

—Shailesh Patel