Consulting Client Breakdown

- 131 Existing & aspiring business owners consulted
- 580 Consulting hours delivered

Consulting Client Breakdown:

- 58 or 44% Women
- 17 or 13% Veterans & SCDVs
- 67 or 51% Minorities

Business & Economic Outcomes:

- Sales generated*:
  - District 28: $23.0M
  - Statewide: $4.4B
- Gov’t Contracts acquired**:
  - District 28: $12.0M
  - Statewide: $520.0M
- Capital accessed**:
  - District 28: $4.5M
  - Statewide: $202.5M
- Jobs Impacted direct, indirect, induced*:
  - District 28: 199
  - Statewide: 38,403
- Cost per Job to Florida taxpayers*:
  - $264

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$2.5 Billion

on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

Find the regional office nearest you:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

9. Florida SBDC at FIU
   Miami (305) 779-9230

Network Headquarters
Pensacola (850) 898-3479

District 28
Client Testimonials

Harvest Express of Orlando, Winter Springs
“[My consultant] Steve has been fantastic in helping me with my business. He came to my rescue several times in working with big corporations like Walgreens and CVS. He was a huge help with the technical documents they needed. He has helped me with all areas with my business, financials, organizing my employees. I can honestly say he has been a huge part in consulting me through the last four years or so. I thank GOD for his help.”
—Robert Saldutti

Royal Plus, Winter Springs
“The Florida SBDC has assisted with providing a better understanding of how to approach the government procurement process. The recent matchmaking event held in Orlando opened some doors to various public entity procurement departments, and I was pleased with the quality of contacts who were available to assist attendees.”
—John Secor

Epic Engineering Consulting Group, Winter Springs
“Our consultant was an excellent resource for us when we reached out to him for help. He was very resourceful in identifying the information we requested and followed up with us to make sure we got our work completed. He was a pleasure to work with.”
—Prasad Chittaluru

Warfighter Fuel Treatments, LLC, Oviedo
“Steve South [my consultant] is extremely competent and capable at advising businesses. He asks the right questions and can answer your questions. He gets right to the point and doesn’t waste your time. He knows who to talk to, how to plan, and is an excellent communicator.”
—James Bouwens

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.