Consulting Client Breakdown

- **177** Existing & aspiring business owners consulted
- **1,340** Consulting hours delivered

**81 or 46%** Women

**25 or 14%** Veterans & SCDVs

**83 or 47%** Minorities

**Statewide**

**Cost per Job**

to Florida taxpayers*

$264

**District 29**

**Business & Economic Outcomes**

- **Sales generated***
  - Statewide: $4.4B
  - District 29: $53.1M

- **Gov’t Contracts acquired**
  - Statewide: $520.0M
  - District 29: $50.0K

- **Capital accessed**
  - Statewide: $202.5M
  - District 29: $1.2M

- **Jobs Impacted**
  - Direct, indirect, induced*
  - Statewide: 38,403
  - District 29: 459

- **Cost per Job**

**2.5 Billion**

on Florida’s economy as a result of Florida SBDC services

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

**Florida’s resource for serving small business constituents from Pensacola to Key West**

**9 REGIONS**

**40+ CENTERS**

**50+ OUTREACH LOCATIONS**

**Find the regional office nearest you:**

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

9. Florida SBDC at FIU
   Miami (305) 779-9230

**Network Headquarters**

Pensacola (850) 898-3479

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**District 29**

**Client Testimonials**

**Honeycutt Plumbing, Inc., Longwood**

“[Our consultant] Moses was very helpful and knowledgeable in how to prepare the paperwork needed to secure the [Emergency Bridge] loan after the hurricane [Irma]. He really wanted to help us, and we very much appreciated his advise and help. We would recommend Moses and the Florida SBDC to anyone.”

—Paul/Sandra Honeycutt

**Selection Machine Co., Longwood**

“The Florida SBDC professionals gave us a whole new perspective on viewing our business. They assisted us in obtaining grants that allowed us to become ISO and AS Certified which opened us up to customers for whom we previously could not perform work.”

—Katherine Skrobiak

**The Personalized Doormat Co., Longwood**

“My Florida SBDC consultant was very helpful in assessing our current financial situation, which was tough in 2017, and coming up with goals/strategies for future growth. The consultants really care about us and our business and were very helpful and informative.”

—Jill Mecca

**Nava Pets, Longwood**

“I have been very fortunate to team with people like Jill McLaughlin and Steve South at the Florida SBDC. [McLaughlin is an Florida SBDC consultant; South is a Florida PTAC specialist]. They have been like an extended family for Nava Pets. They’ve really been in my corner in helping the business grow and providing me feedback in areas that need improvement... I would highly recommend them. You can’t start and run a business without a team and the Florida SBDC is your extended team. It’s helped make Nava Pets the success story it is today.”

—Janel Young

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**The Florida SBDC Network** is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.