For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 ➔ $52

$2.5 Billion

on Florida’s economy as a result of Florida SBDC services

Consulting Client Breakdown

Existing & aspiring business owners consulted

128
45 or 35% Women

1,287
Consulting hours delivered

15 or 12% Veterans & SCDVs

60 or 47% Minorities

Business & Economic Outcomes

District 30

Statewide

Sales generated*

$51.0M

$4.4B

Gov't Contracts acquired**

$307.0K

$520.0M

Capital accessed**

$2.5M

$202.5M

Jobs Impacted direct, indirect, induced*

441

38,403

Cost per Job to Florida taxpayers*

$264

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
Helping Businesses Grow & Succeed

At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials () from the tens of thousands of small businesses we assist each year.

Florida’s resource for serving small business constituents from Pensacola to Key West

9 Regions
40+ Centers
50+ Outreach Locations

Find the regional office nearest you:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528
2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407
3. Florida SBDC at UNF
   Jacksonville (904) 620-2476
4. Florida SBDC at UCF
   Orlando (407) 420-4850
5. Florida SBDC at USF
   Tampa (813) 905-5800
6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700
7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942
8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235
9. Florida SBDC at FIU
   Miami (305) 779-9230

Florida SBDC Network Headquarters
Pensacola (850) 898-3479

District 30
Client Testimonials

Olde Hearth Bread Co., Casselberry
“[My consultant] Jill McLaughlin is an excellent source for anyone who is starting or running a business. She has helped us tremendously to understand what is going on in our business. She has given us help in various areas. Sales leads, finance, etc. I cannot say enough nice things to express my appreciation for her expertise.”

—Shannon Talty

Sun In Comfort and Biencare, Winter Park
“[The Florida SBDC consultant is] very professional and always available to help me with any questions I have had. The guidance and assistance has always been helpful! If my consultant did not have the answers, he referred me to whom did. I have made several professional friendships through my experience and enjoy my meetings and interactions! I would not of made it this far if it was not for my consultants at the Florida SBDC.”

—Beth Griffin

Almond Consulting Group, Inc., Oviedo
“The Florida SBDC has been extremely helpful to the success of our organization. They have provided us with access to federal procurement opportunities and provided training/guidance on how to approach them... Patricia made navigating the government contracting landscape easy for us. She helped us with our capability statement and advised us on how to review RFPs. She was amazing to work with.”

—Derrick Henry

R E Martin Plumbing Inc., Altamonte Springs
“Their [the Florida SBDC’s] dedication to building and helping assist small businesses thrive in Central Florida helped us double our revenue the first year with continual growth in preceding years.”

—Robert & Juanita Martin

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.