Consulting Client Breakdown
- 78 Existing & aspiring business owners consulted
- 750 Consulting hours delivered

Consulting Client Breakdown
- 36 or 46% Women
- 10 or 13% Veterans & SCDVs
- 33 or 42% Minorities

Service Snapshot
For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

Business & Economic Outcomes

District 31
- Sales generated* $29.7M
- Gov’t Contracts acquired** $1.1M
- Capital accessed** $2.2M
- Jobs Impacted direct, indirect, induced* 257
- Cost per Job to Florida taxpayers* $264

Statewide
- Sales generated* $4.4B
- Gov’t Contracts acquired** $520.0M
- Capital accessed** $202.5M
- Jobs Impacted direct, indirect, induced* 38,403
- Cost per Job to Florida taxpayers* $264

GRP Impact
$2.5 Billion
on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
HELPING BUSINESSES GROW & SUCCEED

At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (➔) from the tens of thousands of small businesses we assist each year.

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

Find the regional office nearest you:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

9. Florida SBDC at FIU
   Miami (305) 779-9230

Network Headquarters
Pensacola (850) 898-3479

District 31
Client Testimonials

KTS Construction Consultants, Apopka
“[The Florida SBDC] helped provide me with tools to organize my business in making a business plan and in how to sort through the sub-contractors and personnel to make the correct decisions on getting the best quality and pricing to provide to our clients a finished project.”
—John Sprinkle

Human Innovation Concepts LLC, Mount Dora
“I am very pleased with the services of the Florida SBDC. The staff is professional and I have always gotten good suggestions from my meetings with the Florida SBDC consultants.”
—James Leslie

AFCCF, Mount Dora
“John is an excellent person and consultant. His thorough work and in depth interest that he displayed for my business was invaluable. He always took time to listen to my needs and gave sound advice towards proper financial business decisions. As I take my business to the next level, I appreciate that I can seek John’s expertise in matters of decision making. He represents professionalism and I highly recommend that’s he’s an asset to the Florida SBDC.”
—Joanne Balkaran

Messina & Associates.com, Tavares
“[My consultant] John Doramus is a pleasure to work with. He is professional and makes you feel like he has a vested interest in your success.”
—Victoria Messina

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.