Consulting Client Breakdown

- **129** Existing & aspiring business owners consulted
- **1,420** Consulting hours delivered

### District 32

- **67 or 52%** Women
- **23 or 18%** Veterans & SCDVs
- **52 or 40%** Minorities

### Statewide

- **1,420** Consulting hours delivered

### Business & Economic Outcomes

- **Sales generated**
  - District 32: $56.3M
  - Statewide: $4.4B
- **Gov’t Contracts acquired**
  - District 32: $22.0K
  - Statewide: $520.0M
- **Capital accessed**
  - District 32: $598.8K
  - Statewide: $202.5M
- **Jobs Impacted**
  - District 32: 486
  - Statewide: 38,403
- **Cost per Job to Florida taxpayers**
  - District 32: $264

### GRP Impact

**$2.5 Billion** on Florida’s economy as a result of Florida SBDC services

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For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*
HELPING BUSINESSES GROW & SUCCEED

At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (▶) from the tens of thousands of small businesses we assist each year.

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

Find the regional office nearest you:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528
2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407
3. Florida SBDC at UNF
   Jacksonville (904) 620-2476
4. Florida SBDC at UCF
   Orlando (407) 420-4850
5. Florida SBDC at USF
   Tampa (813) 905-5800
6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700
7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942
8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235
9. Florida SBDC at UNF
   Jacksonville (904) 620-2476

Network Headquarters
Pensacola (850) 898-3479

FloridaSBDC.org

District 32
Client Testimonials

Patriot Government Partners, LLC, Clermont
“[The Florida SBDC consultant is] extremely helpful and knowledgeable. He helps me stay on track for the next steps and gives me sound advice. Very beneficial and appreciative for his help and honesty.”
—Ashley Painter

Kalani Kleaning Service, Inc., Clermont
“Since we started working with the Florida SBDC, we’re not bouncing checks anymore. Far from it. We’ve increased our client base by 30%, our revenues are up 80% and we’re preparing to hire our first employee. We’ve purchased a business model and re-branded, both of which will help us expand and scale the business. The Florida SBDC’s help has been like a miracle for us.”
—Danylle Almas

Ringer’s More Than Mulch, Leesburg
“We met with our banker, brought in our business plan that Eddie Hill [our Florida SBDC consultant] had helped us write and it was accepted. The bank was astounded. They said they’d never seen a business plan put together so well. Our loan application was later approved and we were on our way.”
—Deb Ringer

Oaklee Lawn and Pool Care, Clermont
“[The Florida SBDC consultant] helped me enormously to understand how to do financial forecasting and provided really useful economic data for my region.”
—Gina Cattle

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.