For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

For 2017-2018, the Florida SBDC Network:

**SERVICE SNAPSHOT**
- **40** Existing & aspiring business owners consulted
- **166** Consulting hours delivered
- **14 or 35%** Women
- **9 or 23%** Veterans & SCDVs
- **11 or 28%** Minorities

**BUSINESS & ECONOMIC OUTCOMES**

- **District 37**
  - **Sales generated**
  - **Gov’t Contracts acquired**
  - **Capital accessed**
  - **Jobs Impacted**
  - **Cost per Job to Florida taxpayers**

- **Statewide**
  - **Sales generated**
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- **District 37**
  - **Sales generated** $6.6M
  - **Gov’t Contracts acquired** $172.8K
  - **Capital accessed** $24.9K
  - **Jobs Impacted** 57
  - **Cost per Job to Florida taxpayers** $264

- **Statewide**
  - **Sales generated** $4.4B
  - **Gov’t Contracts acquired** $520.0M
  - **Capital accessed** $202.5M
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**GRP IMPACT**

- **$2.5 Billion** on Florida’s economy as a result of Florida SBDC services

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*2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018

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HELPING BUSINESSES GROW & SUCCEED

At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials () from the tens of thousands of small businesses we assist each year.

Find the regional office nearest you:

- Florida SBDC at UWF
  Pensacola (850) 474-2528
- Florida SBDC at FAMU
  Tallahassee (850) 599-3407
- Florida SBDC at UNF
  Jacksonville (904) 620-2476
- Florida SBDC at UCF
  Orlando (407) 420-4850
- Florida SBDC at USF
  Tampa (813) 905-5800
- Florida SBDC at FGCU
  Fort Myers (239) 745-3700
- Florida SBDC at IRSC
  Fort Pierce (772) 462-4942
- Florida SBDC at PEDC
  Fort Lauderdale (954) 762-5235
- Florida SBDC at FIU
  Miami (305) 779-9230
- Florida SBDC at DLA
  Tallahassee (850) 898-3479
- Florida SBDC at UNF
  Jacksonville (904) 620-2476

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

District 37

Client Testimonials

Dixie Belle Paint Co., Land O Lakes
“One of our goals is to start wholesaling our products internationally. We weren’t exactly sure how to accomplish that goal. We wanted to make sure we did it correctly and intelligently. We were told about this program [Florida SBDC Export Marketing Plan] through PEDC and jumped at the chance and are so grateful we did! The did an entire marketing plan showing us where our best chances for success are and are helping us through this confusing and potentially treacherous path. We would never have been able to do it ourselves! Thank you, Florida SBDC. Our business will continue on it’s upward trend with your help!”
—Suzanne Fulford

File Gloves Plus, Inc., Odessa
“[My consultant] Karen was very knowledgeable and resourceful in obtaining information on where to find the decision-makers in companies and government agencies.”
—Miriam Selzer

T Main Ingredient, Tampa
“Janette is amazing, knowledgeable, caring, and knows what direction your business should go in and how to get there to achieve maximum potential. My business did over $60,000 in less than 9 months in 2018, and Janette’s expertise has help us get there. This year, I believe we can triple our income with the direction and plan she has presented we follow. We love working with her and are excited for 2019.”
—Christina Sweet

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.