SERVICE SNAPSHOT

Consulting Client Breakdown

51 Existing & aspiring business owners consulted

24 or 47% Women

10 or 20% Veterans & SCDVs

29 or 57% Minorities

697 Consulting hours delivered

BUSINESS & ECONOMIC OUTCOMES

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 $52

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$2.5 Billion

$2.5 Billion on Florida’s economy as a result of Florida SBDC services

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$264

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

GRP IMPACT

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (✓) from the tens of thousands of small businesses we assist each year.

Security Iris, Inc., Wesley Chapel
“The Florida SBDC was a mentor and a guide for us. Mitchell Lairmore, has been assisting us for a long time now with all our business needs. Mitch provided us insight into financing that we were not aware of. His inspiration and encouragement helped us grow with a road map.”
—Neeta Amanna

J.T.D. Enterprises, Inc., Lutz
“The Florida SBDC has been instrumental in helping us grow our business. They have helped us identify and then target and sell to export markets that we never would have dreamed to attempt on our own. We are always impressed with the teams of consultants that are available to us from the Florida SBDC. They always bring a great fresh perspective and get you to think past your own experience to see solutions that you did not know were possible. Our success over the past three years would not have been possible without the help of the Florida SBDC.”
—Thomas Nihra

TeamOne Furniture Resources, Zephyrhills
“It was truly a pleasure meeting with [Florida SBDC consultant] Karen….She’s extremely knowledgeable in regards to veteran programs, providing contact information, and overall general knowledge...”
—John Madden

Ginger Fitness and Rehabilitation, Wesley Chapel
“It’s been great [working with the Florida SBDC]. I really enjoy the classes. When I first started the business, I took courses just to learn how to start the business. Then I was on my own for a long time and my business started growing so we needed to be more professional. So we’re coming back to you guys, and we just want to do everything very professionally, and we can’t just be puttering on our own. We were trying to pull everything together. We had a lot of information to pull together and last-minute decisions had to be made, and Carol was very helpful. We were really appreciative of all that.”
—Hoang Le