For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 ➔ $52

$2.5 Billion

on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

**Florida’s resource for serving small business constituents from Pensacola to Key West**

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

**Find the regional office nearest you:**

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

9. Florida SBDC at FIU
   Miami (305) 779-9230

**District 39**

**Client Testimonials**

**Otero Consulting Group, Kissimmee**

“Rafael discussed strategies that we infused immediately. They were logical points that made a big difference on our bottom line. Every meeting was to the point and full of information that was usable and effective in my field. We experienced a 12% increase in Revenue, 400% increase in Website traffic and brand exposure increase exponentially. His methodologies used empirical methods to evaluate effectiveness. I look forward to every session for more insight. It’s like hiring an executive level adviser at no cost.”

—Dr. Joe Otero

**L&L Group Services, LLC, Lakeland**

“[My consultant] Karen Krymski was amazing. Her knowledge and expertise far exceeded my expectations. Her insight on how to acquire, training, and real world knowledge made the difference in us getting opportunities. I plan to come back soon for more help from Karen.”

—Lorenzo Williams

**New Vue Solutions, Kissimmee**

“The Florida SBDC provided a sounding board to us for business ideas. Their advice on accounting, business finance, HR, tax, and general back office admin was invaluable allowing us to concentrate on core business.”

—Paul Gibbons

**Atmospheric Water Generator, LLC, Lakeland**

“[My consultant] Mitch and the Florida SBDC team has already proven to be an invaluable company resource for planning and networking strategies. We plan to continue to utilize their services, plus other services which we are learning about. Thank you for being available.”

—Mel Gordon