For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 → $52

2018 Prosperity Report

Consulting Client Breakdown:
- 101 Existing & aspiring business owners consulted
- 1,049 Consulting hours delivered

38 or 38% Women
10 or 10% Veterans & SCDVs
54 or 53% Minorities

Business & Economic Outcomes:

<table>
<thead>
<tr>
<th></th>
<th>District 44</th>
<th>Statewide</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales generated*</td>
<td>$41.5M</td>
<td>$4.4B</td>
</tr>
<tr>
<td>Gov’t Contracts acquired**</td>
<td>-</td>
<td>$520.0M</td>
</tr>
<tr>
<td>Capital accessed**</td>
<td>$1.8M</td>
<td>$202.5M</td>
</tr>
<tr>
<td>Jobs Impacted direct, indirect, induced*</td>
<td>359</td>
<td>38,403</td>
</tr>
<tr>
<td>Cost per Job to Florida taxpayers*</td>
<td>$264</td>
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2.5 Billion

GRP Impact on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
HELPING BUSINESSES GROW & SUCCEED

At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials () from the tens of thousands of small businesses we assist each year.

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

Find the regional office nearest you:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

9. Florida SBDC at FIU
   Miami (305) 779-9230

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.

District 44

Client Testimonials

Segal Solutions, LLC, Orlando
“I really enjoy working with [my consultant] Chuck Wheeler. He does a great job and has helped me tremendously with gaining loans and rebuilding my business.”
—Scott Segal

Muse Gelato, Orlando
“The programs at the Florida SBDC have been very helpful in educating myself and the team on how to identify ways to improve our business. The staff is wonderful, understanding and non-judgmental!!!”
—Brandon Moss

Proforma Denali Marketing, Winter Garden
“My consultant did a thorough job of gaining a better understanding of our business. His insight was very helpful and helped us think about our business and it’s growth in a different way.”
—Michael Winslow

LEK Technology Consultants, Winter Garden
“Working with the Florida SBDC has been personally and commercially rewarding. The amount of knowledge I have access to through the Florida SBDC advisory board is phenomenal. My business’s overall efficiency is much better. I now understand why I am where I am and know how to move on from here... Without their guidance I would not have achieved the growth or profitability I have seen.”
—Corey Lowe

Orange Seal LLC, Orlando
“My consultant was superb. It always felt like she was genuinely interested in the development of my business and never once made my ambitions seem less than achievable. She’s a fantastic resource and works hard to provide quality feedback and quality networking opportunities. She has my utmost gratitude for all her invaluable help.”
—Gordon Kolasingh