Consulting Client Breakdown

102
- Existing & aspiring business owners consulted

1,521
- Consulting hours delivered

39 or 38%
- Women

14 or 14%
- Veterans & SCDVs

57 or 56%
- Minorities

1,521
- Consulting hours delivered

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1
$52

$2.5 Billion

GRP IMPACT on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

**Florida’s resource for serving small business constituents from Pensacola to Key West**

**9 REGIONS**
**40+ CENTERS**
**50+ OUTREACH LOCATIONS**

Find the regional office nearest you:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

9. Florida SBDC at FIU
   Miami (305) 779-9230

**Network Headquarters**
   Pensacola (850) 898-3479

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**District 49**

**Client Testimonials**

**FermiTron, Inc., Orlando**

“[Our consultant] Steve South is a top-notch seasoned professional who truly cares about helping companies achieve their goals! The guidance he has provided us is priceless!”

—Guilford Cantave

**The Purpose Lighthouse, LLC, Orlando**

“My consultant is very professional and is ALWAYS helpful whenever I meet with her. After every meeting, I walk away with some helpful information that I can utilize right away to help me move forward.”

—Fatima Edwards

**Cornerstone Software Solutions, Inc., Orlando**

“Our consultant was extremely valuable to our Advisory Board. He is very approachable and knowledgeable. He has a tremendous enthusiasm about helping our business in any way that he can and is willing to speak with us or meet anytime we need him concerning our business finances.”

—Peggy Puhlmann

**Knight Federal Solutions, Orlando**

“The Florida SBDC has been very important to the continued growth that our company has had. The [Florida SBDC at UCF’s Advisory Board Program] board of advisors that were selected for our company brought knowledge and business acumen that we did not currently have. We have been able to better organize our business and future growth plans that will ensure continued sustainment for the foreseeable future.”

—Chris Baeten

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The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.