For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue. *

$1 → $52

**2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**

**Consulting Client Breakdown**
- 97 Existing & aspiring business owners consulted
- 603 Consulting hours delivered

**District 50**
- Women: 47 or 48%
- Veterans & SCDVs: 26 or 27%
- Minorities: 62 or 64%

**Statewide**
- Women: 48%
- Veterans & SCDVs: 27%
- Minorities: 64%

**Business & Economic Outcomes**

- **Sales generated***
  - District 50: $23.9M
  - Statewide: $4.4B

- **Gov’t Contracts acquired***
  - District 50: $316.0K
  - Statewide: $520.0M

- **Capital accessed***
  - District 50: $1.9M
  - Statewide: $202.5M

- **Jobs Impacted**
  - Direct, indirect, induced*
  - District 50: 207
  - Statewide: 38,403

- **Cost per Job**
  - to Florida taxpayers*
  - $264

**GRP Impact**

$2.5 Billion on Florida’s economy as a result of Florida SBDC services
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

Find the regional office nearest you:

- Florida SBDC at UWF
  Pensacola (850) 474-2528
- Florida SBDC at FAMU
  Tallahassee (850) 599-3407
- Florida SBDC at UNF
  Jacksonville (904) 620-2476
- Florida SBDC at UCF
  Orlando (407) 420-4850
- Florida SBDC at USF
  Tampa (813) 905-5800
- Florida SBDC at FGCU
  Fort Myers (239) 745-3700

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

Client Testimonials

Gainesville Vision, Titusville
“[My consultant] Ms. Jill Kaufman was exceptional to work with. Not only did she give a better perspective of where my business needed to grow, she educated me on programs and ways that I could expand. Ms. Kaufman helped me realize the obstacles I needed to plan for and I was able to get an excellent rate on a loan for construction of a new medical facility. We are now in a position to hire more employees and provide services to more patients. I’m very grateful for her help in the growth of my business.”

—Marc Robinson

Management Team, Orlando
“Steve South [my consultant] advised help me in getting my company ready to start doing business with the federal government. For 2019 I will continue using Steve for more orientation on how to grow my company. I’m very satisfied with his help. Keep up the good work.”

—Alain Irizarry, Sr.

UpendPR, Orlando
“[My consultant] Jill has always been a trusted ally, and I am grateful for her knowledge of resources available through the Florida SBDC. I appreciate the workshops and mentoring I’ve participated in, and I am looking forward to many years of working together.”

—Josh Elledge

Informulate, Orlando
“[My consultant] Steve has been a good advisor. He asks good questions and provides good insight into the sales and marketing areas that I need help with.”

—Rajiv R. Menon

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.