For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1  $52

$2.5 Billion on Florida’s economy as a result of Florida SBDC services

FOR SERVICE SNAPSHOT:
- 43 Existing & aspiring business owners consulted
- 337 Consulting hours delivered
- Consulting Client Breakdown:
  - 22 or 51% Women
  - 8 or 19% Veterans & SCDVs
  - 16 or 37% Minorities

For BUSINESS & ECONOMIC OUTCOMES:
- District 53:
  - Sales generated*: $13.3M
  - Gov’t Contracts acquired**: -
  - Capital accessed**: $924.5K
  - Jobs Impacted (direct, indirect, induced*): 115
  - Cost per Job to Florida taxpayers*: $264
- Statewide:
  - Sales generated*: $4.4B
  - Gov’t Contracts acquired**: $520.0M
  - Capital accessed**: $202.5M
  - Jobs Impacted (direct, indirect, induced*): 38,403

*Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
Strategic & Business Plan Development
International Trade
Cybersecurity
Government Contracting
Access to Capital
Market Growth Development

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (�建) from the tens of thousands of small businesses we assist each year.

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

Find the regional office nearest you:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528
2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407
3. Florida SBDC at UNF
   Jacksonville (904) 620-2476
4. Florida SBDC at UCF
   Orlando (407) 420-4850
5. Florida SBDC at USF
   Tampa (813) 905-5800
6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700
7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942
8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235
9. Florida SBDC at FIU
   Miami (305) 779-9230

Network Headquarters
Pensacola (850) 898-3479

Client Testimonials

Florida Retrofits, Inc., Palm Bay
“We had a meeting with Patricia [our consultant] a couple of months ago. She gave us excellent advice on many ways to get involved in state and federal contracts. I had called her on several occasions with questions. She was always happy to answer my questions... I would be happy to recommend Patricia Simpson to anyone that wants to get involved with state/federal contracts.”
—James [Cody] Thomas

Acureach, LLP, Palm Bay
 “[My consultant] Martin Duffy is very knowledgeable about the market research process. The information that he shared with me was useful at exploring our business venues.”
—Jorge Vasquez

Mobile Nail Salon, LLC, Palm Bay
“One important fact - I thought I was on Google with my iPhone for my business. When the Florida SBDC consultant said he could not pull up my business from Google, I was appalled. I called up to add Google to my account - my business is pulling in thousands just because of that. Wow, what an extreme difference. I was doing this solo for 15 years and was able to keep my head basically above water. Now I need a crew to help out with my business and looking forward to having the Florida SBDC to help me grow by opening up a Salon for full-time employees to work in house, as well as doing my mobile nail salon door-to-door. Thanks to Marty he has given me great insight for my business to bloom with success.”
—Anne Seims

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.