For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 → $52

Business & Economic Outcomes

Consulting Client Breakdown

- **59 or 48%** Women
- **26 or 21%** Veterans & SCDVs
- **82 or 67%** Minorities

Sales generated*

<table>
<thead>
<tr>
<th>District 59</th>
<th>Statewide</th>
</tr>
</thead>
<tbody>
<tr>
<td>$38.3M</td>
<td>$4.4B</td>
</tr>
</tbody>
</table>

Gov't Contracts acquired**

<table>
<thead>
<tr>
<th>District 59</th>
<th>Statewide</th>
</tr>
</thead>
<tbody>
<tr>
<td>$3.0M</td>
<td>$520.0M</td>
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Capital accessed**

<table>
<thead>
<tr>
<th>District 59</th>
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</tr>
</thead>
<tbody>
<tr>
<td>$352.8K</td>
<td>$202.5M</td>
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Jobs Impacted

<table>
<thead>
<tr>
<th>District 59</th>
<th>Statewide</th>
</tr>
</thead>
<tbody>
<tr>
<td>331</td>
<td>38,403</td>
</tr>
</tbody>
</table>

direct, indirect, induced*

Cost per Job to Florida taxpayers*

<table>
<thead>
<tr>
<th>District 59</th>
<th>Statewide</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$264</td>
</tr>
</tbody>
</table>

$2.5 Billion on Florida’s economy as a result of Florida SBDC services

**2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (每人) from the tens of thousands of small businesses we assist each year.

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

Find the regional office nearest you:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

9. Florida SBDC at FIU
   Miami (305) 779-9230

Network Headquarters
Pensacola (850) 898-3479

HELPING BUSINESSES GROW & SUCCEED

Onyx Cleaning Service, LLC, Brandon
“I have several contracts with the city of Tampa worth $2.5 million and special services for up to $6 million. I have the opportunity to create jobs. So far with the help of the Florida SBDC I have created 30 jobs... I will continue to work with the Florida SBDC because I want to participate in more county opportunities. [My consultant] Janet teaches empowerment for the woman-owned business and how to navigate the government contracting world.”

—Maria Leon

Shim Enterprise, Inc., Tampa
“Karen’s help was essential in getting my Service-Disabled Veteran-Owned Small Business (SDVOSB) certification.”

—Walter L. McKnight

O’Laker’s Moving, Inc., Brandon
“...The Florida SBDC has also assisted us in getting a loan from a local bank. This helped us out tremendously in getting rid of our high interest debt and moving into something a little more reasonable. That has helped us out a lot with cash flow... I have been telling a lot of my friends who are business owners about the Florida SBDC. Just like me, they didn’t know that it was available. There is so much value there and so many different ways that small businesses can benefit just by making the trip down, making a few phone calls, and getting involved.”

—Daniel Mark O’Laker

Fiesta Insurance, Inc., Brandon
“Mr. Corey McCaster has been a great asset and major part of my business success in the last few years. He has helped tremendously in areas of marketing knowledge, setting and meeting business goals, financing, and other vital parts of business expansion. I am grateful to Mr. McCaster for his well-rounded knowledge and professional insights that he has poured into my company over the years. Thank you, Florida SBDC and Mr. Corey McCaster.”

—Alice Olodude

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.