Consulting Client Breakdown

81 Existing & aspiring business owners consulted

38 or 47% Women

13 or 16% Veterans & SCDVs

28 or 35% Minorities

525 Consulting hours delivered

Business & Economic Outcomes

District 68

Statewide

Sales generated

$20.8M

$4.4B

Gov’t Contracts acquired

$107.4K

$520.0M

Capital accessed

$525.0K

$202.5M

Jobs Impacted

180

38,403
direct, indirect, induced

Cost per Job to Florida taxpayers

$264

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1

$52

GRP Impact

$2.5 Billion on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (➡️) from the tens of thousands of small businesses we assist each year.

Find the regional office nearest you:

1. Florida SBDC at UWF
Pensacola (850) 474-2528
2. Florida SBDC at FAMU
Tallahassee (850) 599-3407
3. Florida SBDC at UNF
Jacksonville (904) 620-2476
4. Florida SBDC at UCF
Orlando (407) 420-4850
5. Florida SBDC at USF
Tampa (813) 905-5800
6. Florida SBDC at FGCU
Fort Myers (239) 745-3700
7. Florida SBDC at IRSC
Fort Pierce (772) 462-4942
8. Florida SBDC at FAU
Fort Lauderdale (954) 762-5235
9. Florida SBDC at FIU
Miami (305) 779-9230

Network Headquarters
Pensacola (850) 898-3479

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.

HELPING BUSINESSES GROW & SUCCEED

Custom Manufacturing Engineering, Pinellas Park
“(My consultant) Yanina is a dedicated professional who looks for opportunities and ways to meet your business needs no matter the problem.”
—Nancy Crews

Hat-A-Tude, Saint Petersburg
“I was provided with specific areas of improvement to my website and online presence which I could implement immediately. SEO assistance is VERY important and Gina [my consultant] was most helpful to me in identifying some of the issues. This is always an ongoing challenge, and I greatly appreciate there is assistance through the Florida SBDC for the small businessperson.”
—Kathi Harris

TSE Industries, Inc., Clearwater
“Our local [Florida SBDC] office has been very helpful. We are now using their BidMatch software to go through opportunities and to select projects that are in our ‘wheelhouse’ on which to place a bid. We are still refining that process. We are also working with them to build connections and relationships with local government and military decision makers.”
—Richard Catalano

Gulfcoast Ultrasound Institute, St. Pete Beach
“Our Florida SBDC professional, Yolanda Goodloe, was a pivotal part in our finding out about, applying for, and ultimately securing the short-term disaster bridge loan for business. We had suffered a substantial economic loss as a result of Hurricane Irma in that a large scheduled medical seminar had to be canceled (and ultimately a loss of over $54,000 in immediate refunds and prepaid direct expenses). In addition, our cash-flow for that quarter was significantly interrupted which was threatening our staff payroll needs. The bridge loan helped us remain intact during this difficult and unforeseen event.”
—Casey Green

Jepco Enterprises FL LLC, Saint Petersburg
“The Florida SBDC’s services were excellent. They allowed me to expand, hire, secure capital, and grow profitability!”
—Jim Pello