For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 → $52

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**

$2.5 Billion on Florida’s economy as a result of Florida SBDC services

District 73
Sales generated* $17.8M
Gov’t Contracts acquired** $- $520.0M
Capital accessed** $93.2K $202.5M
Jobs Impacted direct, indirect, induced* 154 38,403
Cost per Job to Florida taxpayers* $264

Statewide
Sales generated* $4.4B
Gov’t Contracts acquired** $520.0M
Capital accessed** $202.5M
Jobs Impacted direct, indirect, induced* 38,403
Cost per Job to Florida taxpayers* $264

- Consulting Client Breakdown
  - 32 Existing & aspiring business owners consulted
  - 449 Consulting hours delivered
  - 11 or 34% Women
  - 4 or 13% Veterans & SCDVs
  - 6 or 19% Minorities

- SERVICE SNAPSHOT

- BUSINESS & ECONOMIC OUTCOMES

- GRP IMPACT

Representative Tommy Gregory | District 73
2018 Prosperity Report
Florida's SBDC
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as "Florida’s principal provider of small business assistance [Fla. Stat. § 288.001]," the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (📷) from the tens of thousands of small businesses we assist each year.

**Client Testimonials**

MQM Mammography Quality Management, LLC, Sarasota

“[My consultant was] Knowledgeable and engaging. She was a lot of help and patiently answered all the questions asked of her. Great tutor and highly recommended.”

—Jedida Wachira

Veteran Allied Services, Sarasota

“My experience with my local Florida SBDC was very informational and comfortable. My Florida SBDC contact person, Patricia Gordon, was terrific: personable, professional, knowledgeable, and trustworthy. My start-up business deals with designing a software program for use in the medical field. It has taken several iterations of software versions to finally get to the point where I can sell this to customers. During the time it took to develop the software, Ms. Gordon was a wealth of information, made welcome suggestions, and was a constant voice of encouragement. A delight to work with.”

—Shelly Lille'

Soul To Soul Yoga, LLC, Bradenton

“She [my consultant] has helped my business growth this year. We have started the process of government contracting. The social media audit was extremely helpful. I will continue to meet with her once a quarter to help remain on track for growth. Thank you so much for this service.”

—Cheryl Albright

**Florida’s resource for serving small business constituents from Pensacola to Key West**

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

Find the regional office nearest you:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

9. Florida SBDC at FIU
   Miami (305) 779-9230

**District 73**

**Network Headquarters**
Pensacola (850) 898-3479

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The **Florida SBDC Network** is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.

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FloridaSBDC.org