Consulting Client Breakdown

30 Existing & aspiring business owners consulted

191 Consulting hours delivered

18 or 60% Women

1 or 3% Veterans & SCDVs

14 or 47% Minorities

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 ➔ $52

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**

Business & Economic Outcomes

District 81

Florida taxpayers*

$7.6M

Sales generated*

Gov’t Contracts acquired**

Capital accessed**

Jobs Impacted direct, indirect, induced*

Cost per Job to Florida taxpayers*

$264

$480K

$202.5M

66

38,403

$7.6M

$4.4B

$48.0K

$202.5M

$520.0M

$2.5 Billion

on Florida’s economy as a result of Florida SBDC services

GRP IMPACT

Representative Tina Scott Polsky | District 81

2018 Prosperity Report

SERVICE SNAPSHOT

District 81

Statewide
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirirt, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (►) from the tens of thousands of small businesses we assist each year.

**Florida’s resource for serving small business constituents from Pensacola to Key West**

**9 REGIONS**

**40+ CENTERS**

**50+ OUTREACH LOCATIONS**

Find the regional office nearest you:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

8. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

9. Florida SBDC at FIU
   Miami (305) 779-9230

**District 81**

**Client Testimonials**

**Organic Answers Group**

Incorporated, Delray Beach

“We are truly grateful for the Florida SBDC and what this amazing program has provided to us in such a time of need. Disaster is never easy but working with your group and having the guidance provided by Ms. Ramirez [our consultant] has truly been easy and a true blessing. Thank you for your support and for all your help.”

—Nancy Boyle

**Sandra Seiler & Associates, Boca Raton**

“I began working with the Florida SBDC to focus on branding my two businesses. One was for a tutoring company. I had started working with a consultant to develop my website and enhance client marketing. Secondly, I continued to work with him as my small business bookkeeping business grew. I have come to learn and developed deeper technical skills to better serve my business clients with their financial operations. I have gained so much confidence and knowledge in this arena due to my consultant’s coaching and training. I greatly attribute my growth in my business to his patient guidance and mentoring. I refer my own clients to him to expand on their successes.”

—Sandra Seiler

**Chewlin & Associates, Inc., Boca Raton**

“[My consultant] Deborah helped me feel relaxed about starting my own business. She is savvy and encouraging. I enjoyed working closely with a woman and am glad she is there.”

—Jennice Chewlin

**Lara Consulting, Inc., Boca Raton**

“Mrs. Hart is a very knowledgeable and experienced person who has an addiction to help people with their success. I cannot thank her enough on how she was always there whenever I had a question, even for the simplest ones.”

—Tugba Kalyoncu

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.

FloridaSBDC.org