For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

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$1  $52

$2.5 Billion

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (있는) from the tens of thousands of small businesses we assist each year.

**District 97**

**Client Testimonials**

**US Pack Group, LLC, Sunrise**

“Our experience with [Florida SBDC consultant] Parbatee Chang was wonderful. Her service quality is great. She was in contact with us every time during the year and was very helpful answering our requests. She is helping us to achieve ISO9000 certification. Also, we would like to continue working with her in 2019 with export resources...to expand our exports to Peru, Dominican Republic, Guatemala, and Canada.”

—Marco Flores

**Covertec Products, LLC, Sunrise**

“The Florida SBDC has been extremely valuable to our business over the last 12 months. We received specialist advice with regards to our company finance, exporting, website design, and government contracting. Having this high-level expertise available through [the] Florida SBDC has been critical to our growth. As a small business, we need this support and otherwise could not afford if we had to pay for outside consultants. Our sales have doubled in 12 months. We have [a] much better understanding of our finances and now have a detailed export marketing plan. We are actively [pursuing] export business and government work. This should allow us to continue to grow and hire more employees.”

—Charles Idowu

**Quality Manufacturing Associates, Coral Springs**

“Our consultant is a fantastic advisor. She is very knowledgeable of business services available. She has often provided not only advice but leads for me to pursue. She helped in the early years of the company find the resources that we needed and getting us visibility by scheduling a presentation for other clients that we might be able to assist.”

—Enrique Bekerman