Consulting Client Breakdown

- **262** Existing & aspiring business owners consulted
- **1,319** Consulting hours delivered
- **119** or 45% Women
- **44** or 17% Veterans & SCDVs
- **86** or 33% Minorities

Business & Economic Outcomes

- **Sales generated**
  - **District 14**: $52.3M
  - **Statewide**: $4.4B
- **Gov't Contracts acquired**
  - **District 14**: $10.5M
  - **Statewide**: $520.0M
- **Capital accessed**
  - **District 14**: $4.3M
  - **Statewide**: $202.5M
- **Jobs Impacted**
  - Direct, indirect, induced
  - **District 14**: 452
  - **Statewide**: 38,403
- **Cost per Job to Florida taxpayers**
  - **$264**

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

**$2.5 Billion** on Florida’s economy as a result of Florida SBDC services

**GRP IMPACT**

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
HELPING BUSINESSES GROW & SUCCEED

At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small businesses.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (►) from the tens of thousands of small businesses we assist each year.

**Florida’s resource for serving small business constituents from Pensacola to Key West**

**9 REGIONS**

**40+ CENTERS**

**50+ OUTREACH LOCATIONS**

**District 14 Resources:**

Florida SBDC at UCF
Orlando (407) 420-4850

**Additional regional office locations:**

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at USF
   Tampa (813) 905-5800

5. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

6. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

7. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

8. Florida SBDC at FIU
   Miami (305) 779-9230

9. Florida SBDC at UWF
   Pensacola (850) 898-3479

District 14

**Client Testimonials**

**Gainesville Vision, Titusville**

“[My consultant] Ms. Jill Kaufman was exceptional to work with. Not only did she give a better perspective of where my business needed to grow, she educated me on programs and ways that I could expand. Ms. Kaufman helped me realize the obstacles I needed to plan for and I was able to get an excellent rate on a loan for construction of a new medical facility. We are now in a position to hire more employees and provide services to more patients. I’m very grateful for her help in the growth of my business.”

—Marc Robinson

**Living Southern Style of Brevard, Rockledge**

“[Our consultant] Jairo was extremely beneficial to our company obtaining a Florida Bridge Loan, and his expertise helped to expedite the process which provided our company with essential capital for [us to] continue to operate.”

—Chiquita Camacho

**Rudram Engineering, Inc., Rockledge**

“Patricia Simpson was the most wonderful Florida PTAC [consultant] a small business like Rudram Engineering could have wished for. She was there whenever we needed her - answered every email and picked up every call almost always the same day... Patricia went above and beyond to introduce us to terrific contacts, to obtain any information we asked for about a company or solicitation; and above all, to ensure that Rudram Engineering was always on the path of success. I consider Patricia much more than just a PTAC [consultant], but now a close, personal friend that I can trust with my life... I would recommend Patricia to absolutely anyone and everyone. She is the most honest, humble, hardworking lady that I’ve ever met. Thank you for everything, Patricia - your unconditional help to Rudram Engineering will never be forgotten.”

—Alkesh Patel

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.