For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 \rightarrow $52

District 16

Sales generated*
$98.7M

Gov’t Contracts acquired**
$1.3M

Capital accessed**
$927.3K

Jobs Impacted
direct, indirect, induced*
852

Cost per Job
to Florida taxpayers*
$264

Statewide

Sales generated*
$4.4B

Gov’t Contracts acquired**
$520.0M

Capital accessed**
$202.5M

Jobs Impacted
direct, indirect, induced*
38,403

Cost per Job
to Florida taxpayers*
$264

$2.5 Billion

on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
HELPING BUSINESSES GROW & SUCCEED

At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (⬇️) from the tens of thousands of small businesses we assist each year.

District 16 Resources:

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

Florida SBDC at USF
Tampa (813) 905-5800

Additional regional office locations:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528
2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407
3. Florida SBDC at UNF
   Jacksonville (904) 620-2476
4. Florida SBDC at UCF
   Orlando (407) 420-4850
5. Florida SBDC at FGCU
   Fort Myers (239) 745-3700
6. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942
7. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235
8. Florida SBDC at FIU
   Miami (305) 779-9230

Network Headquarters
Pensacola (850) 898-3479

District 16 Client Testimonials

KnowBe4, Inc., Clearwater
“[My consultant] Karen Krymski has been an invaluable asset as we navigate the new world of government, state, and local efforts. She’s excited to support us, very relatable, explains complex concepts in a way our team understands and takes action on, and we’re beyond fortunate to have her support! Karen is a gold mine.”
—Rosa Smothers

MQUAL Computer Technology Specialists, Clearwater
“Yolanda [my consultant] was instrumental in helping us to understand and get set up for government bidding. She was very patient and always answered any questions we had. With her help we were able to draw up our first bid with a local government entity. Yolanda is very knowledgeable, and we have total confidence in her expertise.”
—Yves A. Martin

Captain Karaoke, New Port Richey
“[My consultant] Karen is so helpful and always goes ‘the extra mile’ to insure you have complete and thorough information. Karen wants everyone to succeed, and I am grateful for our meetings. Finally, kudos to Karen for being such an asset to the Florida SBDC and USF staff. She’s a wonderful person to work with. Thank you, Karen.”
—Bruce Rohrbach

Magic Ear, Clearwater
“The Export Marketing Plan that was prepared [by the Florida SBDC] was very helpful with our global strategic vision. It supplied nearly all the necessary information we were seeking. [Our consultants] Noemi and Mitch were very responsive and supportive through the process. We will be relying on future services provided by the Florida SBDC.”
—Matt Henderson

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.