For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 → $52

$2.5 Billion

on Florida’s economy as a result of Florida SBDC services

GRP IMPACT

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

District 17 Resources:

Florida SBDC at UCF
Orlando (407) 420-4850

Florida SBDC at IRSC
Fort Pierce (772) 462-4942

Additional regional office locations:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at USF
   Tampa (813) 905-5800

5. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

6. Florida SBDC at FAU
   Fort Lauderdale (954) 762-5235

7. Florida SBDC at FIU
   Miami (305) 779-9230

Network Headquarters
Pensacola (850) 898-3479

HELPING BUSINESSES GROW & SUCCEED

District 17

Client Testimonials

SeaDek Marine Products, Rockledge
“The Florida SBDC has provided invaluable assistance in the growth of our export program. From loans to export marketing plans to encouraging us to submit our success story in the running for the Exporter of the Year Award, which we won, the Florida SBDC and [my consultant] Jill’s team have been wonderful to work with. I would recommend their services to any business looking to improve and expand their operations.”

—Jason Gardner

Vector Defense Technologies, Vero Beach
“[My Florida PTAC consultant] Scotty has helped me on several occasions with personal meetings. He has educated me on pursuing government contracts within the electronics industry. He has helped with SAM, and helped with negotiating through the FEDBIZ OPPS, DIBBS and RFQ’s. He has also encouraged us to apply for the SBA 8(a) program. We are in the process of our 8(a) application currently.”

—Trish Hackett

OEG Media, LLC, Melbourne
“The Florida SBDC had a huge positive impact on my business. I work in a creative field and had no business training at all. The Florida SBDC helped me look at my company from a business point of view and helped me prepare vital documents I needed like a business plan, pro forma, etc... I was able to take these assets and the proven track record of my business and secure two rounds of funding for my brand.”

—Craig Chapman

Magellan Solutions USA, Inc., Melbourne
“The Florida SBDC has been instrumental in providing us our strategic business goals in the government contracting and supplier diversity opportunities.”

—Mark Dee

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.