234
Existing & aspiring business owners consulted

3,145
Consulting hours delivered

108 or 46%
Women

29 or 12%
Veterans & SCDVs

73 or 31%
Minorities

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1
$52

District 26
Statewide

Sales generated*
$124.6M
$4.4B

Gov’t Contracts acquired**
-
$520.0M

Capital accessed**
$1.6M
$202.5M

Jobs Impacted
direct, indirect, induced*
1,077
38,403

Cost per Job
to Florida taxpayers*
$264

2018 Prosperity Report
Senator Ben Albritton | District 26

$2.5 Billion

on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials () from the tens of thousands of small businesses we assist each year.

**Client Testimonials**

Stream2Sea, LLC, Wauchula

“The Export Marketing Plan that was provided for us [by the Florida SBDC] really opened our eyes to different foreign markets we hadn’t thought about. For one, Japan was not on our radar at all. We have found that there is amazing potential for us there and we are really looking forward to how Enterprise Florida and the Florida SBDC can assist us with that sort of exporting to foreign markets... The Florida SBDC at USF provides a tremendous wealth of information. They are very helpful and hold your hand through all of the processes...”

— Autumn Blum

Mckenna & Lassiter, Sebring

“The Florida SBDC helped me obtain a one-year, interest-free loan after my citrus groves were damaged after Hurricane Irma. They made the [Florida Small Business Emergency Bridge Loan] paperwork very easy to fill out and were there to answer all my questions.”

— Riley McKenna

Intercoastal Builders and Roofers, Inc., Zolfo Springs

“The Florida SBDC completed a thorough evaluation of our company and showed us some areas that we could improve. They gave us valuable insight into our finances. They continue to help us by showing us how to market our business and target our customer base.”

— Vivian Skitka

The Sand Trap, Inc., Punta Gorda

“I would not have been able to set up my business without the help of the Florida SBDC. Thanks to the ongoing help of any questions that still arise, all I have to do is make a call. [My consultant] Mr. Keating is my lifeline. What a great organization!”

— Kathrine Krasula

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The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.