For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 → $52

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 → $52

Business & Economic Outcomes

- **District 29**
  - Sales generated*: $43.4M
  - Gov’t Contracts acquired**: $5.3M
  - Capital accessed**: $2.0M
  - Jobs Impacted (direct, indirect, induced*): 375
  - Gov’t Contracts acquired**: $5.3M
  - Capital accessed**: $2.0M
  - Jobs Impacted (direct, indirect, induced*): 375

- **Statewide**
  - Sales generated*: $4.4B
  - Gov’t Contracts acquired**: $520.0M
  - Capital accessed**: $202.5M
  - Jobs Impacted (direct, indirect, induced*): 38,403
  - Gov’t Contracts acquired**: $520.0M
  - Capital accessed**: $202.5M
  - Jobs Impacted (direct, indirect, induced*): 38,403

- **Cost per Job to Florida taxpayers***: $264

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (►) from the tens of thousands of small businesses we assist each year.

### Florida’s resource for serving small business constituents from Pensacola to Key West

**9 REGIONS**
**40+ CENTERS**
**50+ OUTREACH LOCATIONS**

**District 29 Resources:**

Florida SBDC at FAU
Fort Lauderdale (954) 762-5235

Additional regional office locations:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

8. Florida SBDC at FIU
   Miami (305) 779-9230

9. Florida SBDC at UWF
   Pensacola (850) 898-3479

**Network Headquarters**

Network Headquarters
Pensacola (850) 898-3479

### Client Testimonials

**Sandra Seiler & Associates, Boca Raton**

“I began working with the Florida SBDC to focus on branding my two businesses. One was for a tutoring company. I had started working with a consultant to develop my website and enhance client marketing. Secondly, I continued to work with him as my small business bookkeeping business grew. I have come to learn and developed deeper technical skills to better serve my business clients with their financial operations. I have gained so much confidence and knowledge in this area due to my consultant’s coaching and training. I greatly attribute my growth in my business to his patient guidance and mentoring. I refer my own clients to him to expand on their successes.”

—Sandra Seiler

**Karnivore Armament Systems, LLC, Wellington**

“I find that working with Carole Hart [my consultant] has allowed me to cut out a lot of the trial and error that often comes with starting a business. She also helped me to streamline my processes, making it easier for me to focus on procuring government contracts. I also know that she will be there to help me when I need it. I highly recommend using a Florida SBDC if it is available to you.”

—Jesse Kearney

**Environmental Matters Contracting & Consulting, Wellington**

“I have been working with Carole [my consultant] for years. I would not be in business without the Florida SBDC. Carole helps me navigate through the government certifications, etc. She is incredibly knowledgeable and professional. I am extremely grateful for her and her services.”

—Pauline I. Stacey

---

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.