145 Existing & aspiring business owners consulted

1,099 Consulting hours delivered

Consulting Client Breakdown

- 57 or 39% Women
- 20 or 14% Veterans & SCDVs
- 106 or 73% Minorities

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 → $52

$2.5 Billion

GRP IMPACT on Florida’s economy as a result of Florida SBDC services

$43.5M $4.4B
Sales generated*

$4.9M $520.0M
Gov’t Contracts acquired**

$2.1M $202.5M
Capital accessed**

376 38,403
Jobs Impacted
direct, indirect, induced*

$264
Cost per Job
to Florida taxpayers*

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (ヶ) from the tens of thousands of small businesses we assist each year.

District 32

Client Testimonials

Airquest Environmental, Inc., Davie
“My Florida SBDC consultant is Mike Bell, and he is a conscientious, thoughtful, and resourceful ally in helping me identify opportunities and to continue to refine my marketing materials and approach. He is a trusted advisor, and I would recommend him to anyone needing his services.”

—Traci-Anne Boyle

SkyData UAV, Davie
“[My consultant] Michael Bell possesses in-depth knowledge of the government purchasing process. He has helped position my firm online so that it is visible to potential prime contractors and federal agency buyers. I appreciate his time and insights.”

—David Oakes

The Tools Man, Inc., Davie
“The Florida SBDC has been instrumental in the growth of our federal and local government business. [Our consultant] Mike Bell has provided a wealth of knowledge and support to our firm. He is an important part of our growth plan and will continue to be part of a very important resource - that is the Florida SBDC - for our firm.”

—Rafael Gonzalez

AV Sound Solutions, Inc., Davie
“Six months ago, we decided to formalize an effort to sell to the federal government and have worked to get certified, secure a SAM account and CAGE #, and be educated. We are about to hire a full-time person to concentrate on federal, state, and local sales and bid responses. Therefore, we are now about to start this whole federal effort. [Our consultant] Mike Bell has been incredibly helpful and has allowed us to expedite this whole process. Our sincere thanks!”

—Kyle Myers