Consulting Client Breakdown

- 124 Existing & aspiring business owners consulted
- 1,294 Consulting hours delivered

- 53 or 43% Women
- 11 or 9% Veterans & SCDVs
- 109 or 88% Minorities

Business & Economic Outcomes

- District 35
  - Sales generated*: $51.3M
  - Gov’t Contracts acquired**: $9.1M
  - Capital accessed**: $600.5K
  - Jobs Impacted direct, indirect, induced*: 443
  - Cost per Job to Florida taxpayers*: $264
- Statewide
  - Sales generated*: $4.4B
  - Gov’t Contracts acquired**: $520.0M
  - Capital accessed**: $202.5M
  - Jobs Impacted direct, indirect, induced*: 38,403
  - Cost per Job to Florida taxpayers*: $264

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$1 \rightarrow $52

$2.5 Billion on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

Florida’s resource for serving small business constituents from Pensacola to Key West

9 REGIONS
40+ CENTERS
50+ OUTREACH LOCATIONS

District 35 Resources:

Florida SBDC at FIU
Miami (305) 779-9230

District 35

Florida SBDC at FAU
Fort Lauderdale (954) 762-5235

Additional regional office locations:

1. Florida SBDC at UWF
   Pensacola (850) 474-2528

2. Florida SBDC at FAMU
   Tallahassee (850) 599-3407

3. Florida SBDC at UNF
   Jacksonville (904) 620-2476

4. Florida SBDC at UCF
   Orlando (407) 420-4850

5. Florida SBDC at USF
   Tampa (813) 905-5800

6. Florida SBDC at FGCU
   Fort Myers (239) 745-3700

7. Florida SBDC at IRSC
   Fort Pierce (772) 462-4942

8. Florida SBDC at BCC
   Boca Raton (561) 253-7464

9. Florida SBDC at ATU
   Altamaha (912) 780-8136

Florida Small Business Emergency Bridge: loan application assistance provided by the Florida SBDC, we were able to move through this period without reducing our staff.”

—Mauricio Rodriguez

Aerospace Component Solutions, LLC, Miramar

“...The professional business consulting and training services I received from my highly knowledgeable consultant has by far been one of the most important tools and resources in furthering my business growth and success, and my experience has been very rewarding and extremely beneficial to my business. Thank you!”

—Toni Feliciano

Robo’s Grill, Miami Gardens

“The advice given [by my Florida SBDC consultant] was exactly what was needed for my business to grow. I’m glad to say that I am on my way.”

—Gernell Battle-Wilson

Paint Quest Enterprises, LLC, Miami

“[The Florida SBDC has] extremely knowledgeable staff that will assist in any way they can to help you go through the challenges of running a business. They actually go out of their way to find resources available to all those business entrepreneurs in order to achieve success in business. I am very grateful for their efforts and dedication.”

—Pedro J. Suazo

305-KITCHEN.com, Miami

“The Florida SBDC has been instrumental in helping our established company stay on top of all the changes in marketing and financing that the business world is experiencing.”

—Terence Waldron

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.