For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

201 Existing & aspiring business owners consulted
2,253 Consulting hours delivered

Consulting Client Breakdown
- 80 or 40% Women
- 12 or 6% Veterans & SCDVs
- 139 or 69% Minorities

Business & Economic Outcomes

Sales generated*  
District 38: $89.3M  
Statewide: $4.4B

Gov’t Contracts acquired**  
District 38: $25.3M  
Statewide: $520.0M

Capital accessed**  
District 38: $8.0M  
Statewide: $202.5M

Jobs Impacted  
Direct, indirect, induced*  
District 38: 771  
Statewide: 38,403

Cost per Job to Florida taxpayers*  
District 38: $264

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

$52 Billion on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials (▶) from the tens of thousands of small businesses we assist each year.

**Florida’s resource for serving small business constituents from Pensacola to Key West**

**9 REGIONS**

**40+ CENTERS**

**50+ OUTREACH LOCATIONS**

**District 38 Resources:**

- Florida SBDC at FIU
  - Miami (305) 779-9230

**Additional regional office locations:**

1. **Florida SBDC at UWF**
   - Pensacola (850) 474-2528
2. **Florida SBDC at FAMU**
   - Tallahassee (850) 599-3407
3. **Florida SBDC at UNF**
   - Jacksonville (904) 620-2476
4. **Florida SBDC at UCF**
   - Orlando (407) 420-4850
5. **Florida SBDC at USF**
   - Tampa (813) 905-5800
6. **Florida SBDC at FGCU**
   - Fort Myers (239) 745-3700
7. **Florida SBDC at IRSC**
   - Fort Pierce (772) 462-4942
8. **Florida SBDC at FAU**
   - Fort Lauderdale (954) 762-5235
9. **Network Headquarters**
   - Pensacola (850) 898-3479

**District 38 Testimonials**

**Cheeseburger Baby: SOBE, Miami Beach**

“[Our Florida SBDC consultant] Roberto is brilliant. He really opened my eyes to a lot of things financially, big and small. He’s very honest and to the point. I’ve had to make some hard and big financial decisions, personal and business, and I’m fortunate and grateful to have had him as a financial analyst working by my side.”

—Stephanie Vitori

**Oral Facial Comprehensive Care, North Miami Beach**

“We really appreciate the assistance and guidance we received from Mr. Padilla, Mr. Villiers, and Mr. Brian Van Hook [our consultants] at the Florida SBDC at FIU center with the [Florida Small Business Emergency] bridge loan. It was great help. It saved my employees and our dental practice during very difficult times after Hurricane Irma.”

—Jose Alvarez

**Yolaris Garcia Chiropractic Center, North Miami**

“Unfortunately I met [my Florida SBDC consultant] Nile because of Hurricane Irma…. but, what a blessing in disguise. This woman has completely changed the careless way in which I used to run my business. Because of her, we increased our profit by almost $100K. Her valuable input and business intelligence is out of this world… Thank you, Florida SBDC for having such an amazing group of professionals [and for] helping the small business community of South Florida. I am very thankful that I get to work with Nile.”

—Yolaris Garcia

**Cat Café South Beach, Miami Beach**

“It was imperative that I speak with someone who could grasp the unique concept that my business is and provide expertise on an advanced and practical level. I am not a novice. [My Florida SBDC consultants] Roberto Castellan and Nile Kirec are successful, savvy businesspeople in their own right. Our conversations are impactful, genuine, and hugely enjoyable. Because of my experience, I recommend the Florida SBDC to other small business owners I know. The services provided are invaluable and address every aspect of a small business.”

—Celyta Jackson

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The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.