For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

For the Florida SBDC, $2.5 Billion on Florida’s economy as a result of Florida SBDC services

2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Our clients tell our story best. Read a sampling of testimonials from the tens of thousands of small businesses we assist each year.

**Client Testimonials**

**L & D Fabrication LLC, Palatka**

“[Our consultant] Cheryl is always a phone call away to help us make decisions for our business. She lets us run ideas for growth, expansion or debt solutions by her. She comes up with great solutions to any problem we have brought to her and we wouldn’t be where we are in business without her knowledge and help. We appreciate the Florida SBDC for all of the help they provide. Cheryl is a gold mine of knowledge, and the confidence we have in running a successful business wouldn’t be as easy to achieve without her!”

—Dawn Rawls

**Goodwin Company, Micanopy**

“[Our consultant] Dr. Geist provides consulting on managing our leadership from how to hold our team accountable, find new markets, link with new representatives, and how to improve productivity... With Dr. Geist’s consultation, he is improving our online marketing and we are expected to achieve a 20% increase in sales in 2019. This will allow Goodwin to add a warehouse manager and assistant, along with a packing and saw team assistant for a total of four new team members. It is also time to add an assistant production manager and an order coordinator once the revenues show to be achievable. This would add six new team members that we need in order to keep up with production for the planned revenue increases.”

—Carole Goodwin

**Treadheads Specialty Tire, Ocala**

“I started this business in 2005. The Florida SBDC assisted me in getting my first SBA loan. I have contacted them many times over the past 12 years for advice. [My consultant] Dr. Geist has been particularly helpful. They have provided me with insight I would have not thought of myself. Their guidance has been extremely beneficial in the growth of my business. I am sure I will continue to consult with them.”

—Tom Greene

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.