



**OVER 32,000 JOBS
CREATED RETAINED & SAVED**
by clients in 2015; \$4.8B in sales
generated; \$301M in government
contracts acquired; \$276.8M in
capital accessed

TESTIMONIAL

"I believe it was not only my drive, desire, my team, faith, family, and hard work but also the tremendous support and dedication of the SBDC which enabled my growth and success."

~ James Rockhill, Owner of The Rockhill Group, Inc., Gulf Breeze

REGIONAL CENTER DIRECTORY

Pensacola.....	850.474.2528
Panama City.....	850.818.0570
Tallahassee.....	850.599.3407
Jacksonville.....	904.620.2476
Orlando.....	407.420.4850
Tampa.....	813.905.5800
Fort Myers.....	239.745.3700
Fort Pierce.....	772.462.7296
Boca Raton.....	561.862.4726
Fort Lauderdale.....	954.762.5235
Miami.....	305.779.9230
Key West.....	305.809.3156
Headquarters.....	850.898.3479

→ FloridaSBDC.org

Helping Businesses Grow & Succeed

For over 40 years, the Florida SBDC Network has accelerated Florida's economy by providing vital support to the state's small business community. As the state's premier provider of entrepreneurial and business development services, the Florida SBDC Network provides entrepreneurs and small businesses with professional business consulting at no cost, management training, and information necessary to grow and succeed in a complex and competitive global environment.

Consultant expertise is focused on areas vital to accelerating business growth, including:

- ★ Strategic market research
- ★ Market expansion and revenue growth
- ★ Business and strategic plan development
- ★ Access to capital and loan packaging assistance
- ★ Financial analysis and assessment
- ★ Accounting systems and financial literacy
- ★ Feasibility analysis and start-up assistance

Specialized Services

In addition to our core service offerings of consulting, training, and information, specialized services are available to qualifying Florida businesses looking to accelerate market growth:

- ★ **Growth Acceleration** provides in-depth business assessments and strategic planning for SMEs to develop sustainable growth strategies;
- ★ **International Trade** provides strategic research and market planning to help export-ready new-to-market, new-to-export businesses expand globally;
- ★ **Export Marketing Plan** assists qualified Florida-based, "new-to-export" manufacturers and professional service providers with overseas growth strategies through the development of customized export marketing plans;
- ★ **Government Contracting** assists established businesses expand by reaching new markets through federal, state, and local government contracting;
- ★ **Business Continuation** aids existing businesses in the development of business continuity, emergency preparedness and disaster recovery planning.
- ★ **Capital Access** assists emerging and growing businesses in locating, assessing, and securing capital for growth and development.

The Florida SBDC Network is a statewide service network funded in part through cooperative agreements with the U.S. SBA, Defense Logistics Agency, State of Florida, and other private and public partners; hosted by the University of West Florida; and nationally accredited by the Association of SBDCs.

**State Designated as Florida's Principal Provider
of Business Assistance [288.001, Fla. Stat.]**