



**OVER 35,000 JOBS
CREATED RETAINED & SAVED**
by clients in 2016; \$4.0B in sales
generated; \$461.8M in government
contracts acquired; \$479.8M in
capital accessed

TESTIMONIAL

"I believe it was not only my drive, desire, my team, faith, family, and hard work but also the tremendous support and dedication of the SBDC which enabled my growth and success."
~ James Rockhill, Owner of The Rockhill Group, Inc., Gulf Breeze

REGIONAL CENTER DIRECTORY

Pensacola.....	850.474.2528
Tallahassee.....	850.599.3407
Jacksonville.....	904.620.2476
Orlando.....	407.420.4850
Tampa.....	813.905.5800
Fort Myers.....	239.745.3700
Fort Pierce.....	772.462.7296
Fort Lauderdale.....	954.762.5235
Miami.....	305.779.9230
Headquarters.....	850.898.3479

→ FloridaSBDC.org

Helping Businesses Grow & Succeed

For over 40 years, the Florida SBDC Network has accelerated Florida's economy by providing vital support to the state's small business community. As the state's premier provider of entrepreneurial and business development services, the Florida SBDC Network provides entrepreneurs and small businesses with professional business consulting at no cost, management training, and information necessary to grow and succeed in a complex and competitive global environment.

Consultant expertise is focused on areas vital to accelerating business growth, including:

- ★ Strategic market research
- ★ Market expansion and revenue growth
- ★ Business and strategic plan development
- ★ Access to capital and loan packaging assistance
- ★ Financial analysis and assessment
- ★ Accounting systems and financial literacy
- ★ Feasibility analysis and start-up assistance

Specialized Services

In addition to our core service offerings of consulting, training, and business information and research, specialized services are available to qualifying Florida businesses looking to accelerate market growth:

- ★ **Growth Acceleration** provides in-depth business assessments and strategic planning for SMEs to develop sustainable growth strategies;
- ★ **Capital Access** assists emerging and growing businesses in locating, assessing, and securing capital for growth and development;
- ★ **International Trade** provides strategic research and market planning to help export-ready new-to-market, new-to-export businesses expand globally;
- ★ **Export Marketing Plan** assists qualified Florida-based, "new-to-export" manufacturers and professional service providers with overseas growth strategies through the development of customized export marketing plans;
- ★ **Government Contracting** assists established businesses expand by reaching new markets through federal, state, and local government contracting;
- ★ **Business Continuation** aids businesses in the development of emergency preparedness and recovery plans for natural and/or man-made disasters (i.e. hurricanes, cyberattacks).

A statewide partnership program nationally accredited by the Association of America's SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network's lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.

**State Designated as Florida's Principal Provider
of Business Assistance [288.001, Fla. Stat.]**