Consulting Client Breakdown

- **11,529** Existing & aspiring business owners consulted
- **112,164** Consulting hours delivered
- **5,156** or **44%** Women
- **1,671** or **14%** Veterans & SCDVs
- **5,142** or **45%** Minorities

Business & Economic Outcomes

- **Sales** generated*
  - $4.4B
- **Gov’t Contracts** acquired**
  - $520.0M
- **Capital** accessed**
  - $202.5M
- **Jobs Impacted**
  - 38,403
  - direct, indirect, induced*
- **Cost per Job**
  - $264
  - to Florida taxpayers*

For every state $1 invested in the Florida SBDC, $52 is returned to the state in tax revenue.*

**GRP IMPACT**

$2.5 Billion on Florida’s economy as a result of Florida SBDC services

*2018 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA* | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2017-2018**
At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Contact one of our nine regions nearest you to find your local office and learn more about how the Florida SBDC can help.

Statewide Partnership Program
9 REGIONS • 40+ CENTERS 50+ OUTREACH LOCATIONS

* Florida SBDC at UWF
  Pensacola (850) 474-2528
  Florida SBDC at IRSC
  Fort Pierce (772) 462-4942
* Florida SBDC at UNF
  Jacksonville (904) 620-2476
  Florida SBDC at FAMU
  Tallahassee (850) 599-3407
* Florida SBDC at UCF
  Orlando (407) 420-4850
  Florida SBDC at FAU
  Fort Lauderdale (954) 762-5235
* Florida SBDC at USF
  Tampa (813) 905-5800
  Florida SBDC at FIU
  Miami (305) 779-9230
* Florida SBDC at FGCU
  Fort Myers (239) 745-3700

Find the region nearest you:

Network Headquarters
Pensacola (850) 898-3479

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The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.