

Statewide 2018 Prosperity Report

SERVICE SNAPSHOT

11,529
Existing & aspiring
business owners
consulted

112,164
Consulting hours
delivered

Consulting Client Breakdown

5,156 or **44%**
Women

1,671 or **14%**
Veterans & SCDVs

5,142 or **45%**
Minorities

BUSINESS & ECONOMIC OUTCOMES

Sales
generated* **\$4.4B**

Gov't Contracts
acquired** **\$520.0M**

Capital
accessed** **\$202.5M**

Jobs Impacted
direct, indirect, induced* **38,403**

Cost per Job
to Florida taxpayers* **\$264**

For every state \$1 invested in the Florida SBDC,
\$52 is returned to the state in tax revenue.*



**\$2.5
Billion**

GRP IMPACT

on Florida's economy as a result
of Florida SBDC services



HELPING BUSINESSES GROW & SUCCEED

At the Florida SBDC Network, we believe in creating unimaginable possibilities for small businesses that yield economic prosperity for our state.

From starting and growing a business, to selling it, this is where Small Business Development Centers (SBDC) help. Established by Congress, SBDCs foster local, regional, and state economic prosperity by providing aspiring and existing small businesses access to professionally certified and credentialed business consultants to help mitigate common obstacles and find success.

Designated as “Florida’s principal provider of small business assistance [Fla. Stat. § 288.001],” the Florida SBDC Network, one of 62 SBDC networks in the country, has more than 40 offices, and approximately 50 outreach locations from Pensacola to Key West to serve the needs of Florida’s business community.

Since 1976, our network of partners has helped construct a statewide ecosystem to foster the spirit, support, and success of more than 1.2 million small business owners.

In addition to our core service offering of no-cost consulting, training, and business research, Florida SBDCs provide a comprehensive toolkit of specialized services for businesses looking to accelerate market growth, including:

- Strategic & Business Plan Development
- Access to Capital
- Strategic Market Research
- Cybersecurity
- Market Growth Development
- International Trade
- Government Contracting
- Disaster Resiliency & Recovery

Contact one of our nine regions nearest you to find your local office and learn more about how the Florida SBDC can help.



Statewide Partnership Program

9 REGIONS • 40+ CENTERS
50+ OUTREACH LOCATIONS

Network Headquarters

Pensacola (850) 898-3479



Find the region nearest you:

Florida SBDC at UWF
Pensacola (850) 474-2528

Florida SBDC at UNF
Jacksonville (904) 620-2476

Florida SBDC at UCF
Orlando (407) 420-4850

Florida SBDC at USF
Tampa (813) 905-5800

Florida SBDC at FGCU
Fort Myers (239) 745-3700

Florida SBDC at IRSC
Fort Pierce (772) 462-4942

Florida SBDC at FAMU
Tallahassee (850) 599-3407

Florida SBDC at FAU
Fort Lauderdale (954) 762-5235

Florida SBDC at FIU
Miami (305) 779-9230

Client Testimonials



Sunshine Peanut Company, Jacksonville

Recognized by the U.S. SBA as the 2019 State of Florida Small Business Person of the Year

“The Florida SBDC is indeed one of the nation’s best kept secrets. I would strongly recommend that businesses seeking to better manage their processes and grow, seek the assistance of the SBDC.”

—Jeff Turbeville, CEO



Cheeseburger Baby, Miami Beach

Awarded the 2019 Phoenix Award for Outstanding Small Business Disaster Recovery by the U.S. SBA

“The SBDC and the SBA were my first responders [following Hurricane Irma]...If it wasn’t for them I wouldn’t be here. Sometimes I just needed to speak to someone to let it all out. They were my therapists, my financial advisors, and my marketing people. They were all the hats that I had to wear. I wear multiple hats as a single, female business owner and so they knew everything that I was going through and were able to help me through every step of the way.”

—Stephanie Vitori, President



The Gilchrist Law Firm, Coral Gables

Recognized by the U.S. SBA as the 2019 Region IV Florida Small Business Prime Contractor of the Year

“The Florida SBDC at FIU and PTAC have been instrumental for me and my business every step of the way. The PTAC has provided unlimited resources that as a small business I never had access to. Similarly, the Florida SBDC at FIU has opened doors to unlimited potential for my small business. It has taken great relationships with organizations like the Florida SBDC at FIU and PTAC for my company to be successful. To these great organizations, on behalf of my firm and family – I say thank you. “

—Jacquin P. Gilchrist, President/Managing Attorney

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America’s SBDCs and funded in part by the U.S. SBA, DLA, State of Florida, and other private and public partners, with UWF serving as the network’s lead host institution. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.

FloridaSBDC.org