



2021 Annual Report



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Message From the CEO



■ Delivering in a Year of Unprecedented Disruption

Resilience and Execution

The last year has brought many challenges, but also showcased our ability to execute. We quickly adapted to serve our clients remotely and deployed new resources to meet their needs. COVID was unlike any disaster we've dealt with as its impacts were felt by small businesses across the state. Small businesses faced layoffs and closures and, as a result, demand for our services increased by 60 percent. We also saw a 129 percent increase in clients served and a 43.3 percent increase in consulting hours delivered over the last year. In a study we conducted in partnership with the Florida Chamber Foundation, CareerSource Florida, and the University of West Florida Haas Center, we found that nearly two-thirds of respondents reported the Florida SBDC was critical to their recovery.

There for Small Businesses When They Needed Us Most

At the Florida SBDC Network, our greatest asset is our people and the passion of our team is unparalleled. In a time when small businesses needed us most, we were there. When state and federal aid became available, our team worked around the clock to help small businesses understand and apply for this assistance.

Many of our team members worked overtime and over holidays to process the sheer volume of applications for emergency relief. In many instances, our team members put aside their own personal challenges and hardships to help our clients.

Diversity and Inclusion Remain Central to Our Culture

We continue to foster a culture where all can thrive. This year we announced a new Diversity, Equity, and Inclusion (DEI) committee to expand our outreach to underserved communities and help continue to build a Network that encourages, supports, and implements diverse, equitable, and inclusive guidance into all network activities and initiatives.

Looking Ahead

In our 45-year history, we have stood beside small businesses as they weathered challenges and demonstrated resilience. However, COVID has perhaps posed the biggest challenge for us all. Florida's small businesses continue to face new hurdles as we navigate the new normal. Though uncertainties and challenges lie ahead, I am confident in our future. Together, we have proven our ability to rise to the challenge during a time of unprecedented change. I want to thank our team for their tremendous efforts and our stakeholders and partners for their trust and support of our mission. But most of all I want to thank small businesses for continuing to invest in our communities by starting and growing their businesses here. As we look toward the future, the Florida SBDC Network and our talented team of nearly 300 employees and partners remain here to support you no matter the challenge.

Sincerely,

A handwritten signature in black ink that reads "Greg Britton". The signature is fluid and cursive, written in a professional style.

Greg Britton, CEO

Our 45-Year Legacy

The Florida SBDC Network's history is a story of faculty and staff from the University of West Florida and our sister state university and community colleges, community leaders, and government leaders coming together to build a stronger Florida.

There are so many moments to celebrate in our history. These are just a few:



1972 Allan Cowart, a professor of management at the University of West Florida, founded UWF's Resource Center for Small Business Management, which provided entrepreneurial services across Florida's Panhandle. The center employed a full-time staff of six and relied heavily on the expertise of graduate assistants and faculty to offer resources to businesses, including a small business newsletter and television series, a small business library, and limited, follow-up consulting and training.

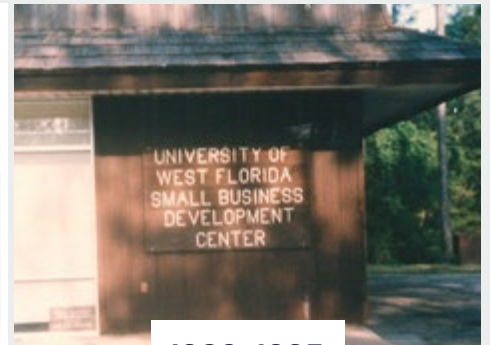
AMERICA'S
SBDC
FLORIDA

DECADES DEDICATED
TO HELPING
SMALL BUSINESSES
GROW & SUCCEED



1976-1985

- Florida SBDC Network expands to include USF, FSU, FAMU, UCF, UNF, FAU, FIU, and UM
- Greg Higgins becomes state director of Florida
- Florida SBDC serves nearly 150,000 small businesses
- 1980: President Carter signs legislation enacting the SBDC network into law (P.L. 96-302)



1986-1995

- Jerry Cartwright becomes state director of Florida
- International trade becomes statewide priority in Florida
- Client businesses report more than \$1.8 billion in government contract awards

It's the story of how the success of a small entrepreneurial pilot program in Northwest Florida, alongside pilot programs in seven additional states, inspired a national network of 63 SBDCs and nearly 5,000 employees providing assistance to over a million small businesses annually.

1976 (May) Florida was designated as a pilot SBDC program by the SBA and Allan Cowart became the first state director. UWF's Resource Center for Small Business Management was the antecedent of the pilot program. Between 1976 and early 1977, the SBA funded seven additional universities to operate pilot programs: California State Polytechnic University, California State University, Rutgers, University of Georgia, University of Missouri, University of Nebraska, and University of Southern Maine.



1996-2005

- FGCU joins the Florida SBDC Network
- Four hurricanes devastate Florida and disaster assistance becomes statewide priority
- Florida SBDC Network deploys first mobile assistance center in rural areas and in times of disaster to provide on-site assistance
- Florida SBDC receives first accreditation through America's SBDC, the national association of SBDCs



2006-2016

- Mike Myhre becomes state director of Florida
- Governor signs [Fl. Stat. 288.001] designating the Florida SBDC as the state's principal provider of small business assistance
- Florida SBDC designated a State of Florida Center by the Florida Board of Governors
- IRSC and PBSC join the Florida SBDC Network
- Florida SBDC receives the Florida Sterling Council Best Practice award



2017-2021

- Greg Britton becomes state director of Florida
 - Network serves more than 1.4 million small businesses since its inception
 - Network celebrates 45th anniversary!
- Photo courtesy of Javier Rodriguez.*

COVID RECOVERY

and webinars in a safe, accessible format. As a result of the pandemic, the network saw an increase in demand from “accidental entrepreneurs.” Facing unemployment, a decrease in hours, or just a desire for a change, many individuals decided to go into business for themselves rather than find a new job.

As a result, the Florida SBDC Network developed two fully self-paced, online courses: Design Thinking for Small Businesses and Know Your Numbers: Data and Information for Small Businesses.

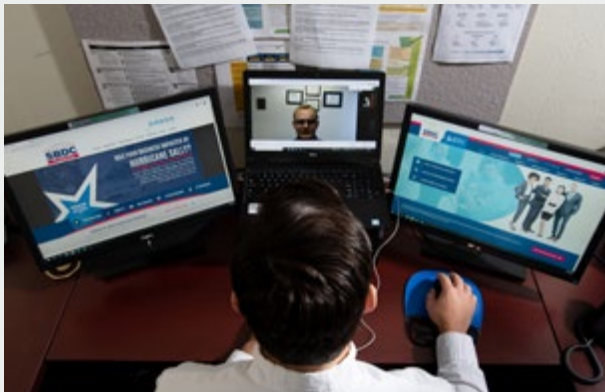
Demand for our services over the last year has skyrocketed. Our network has experienced a 129 percent increase in businesses served and a 43.3 percent increase in consulting hours.

Florida SBDC Network, UWF Haas Center, Florida Chamber Foundation, CareerSource Florida Launch COVID Impact Survey

As the state’s voice of small businesses, the Florida SBDC Network partnered with the Florida Chamber Foundation, CareerSource Florida, and the University of West Florida Haas Center to conduct a two-phase survey to better understand the impacts of the pandemic on our state’s small businesses.

Coronavirus Recovery Efforts

COVID-19 has caused unprecedented short- and long-term impacts on small businesses across the country. As such, business owners have been forced to make tough decisions such as changing operating procedures, laying off employees, or in some cases, closing down altogether. Now a year and a half later, many businesses are beginning to see the light at the end of the tunnel as vaccinations become more widely available, regulations have relaxed, and consumer spending has increased.



Florida SBDC Network Expands Service Offerings to Meet the Increased Demand for Services

Much like our clients, the Florida SBDC Network pivoted in order to meet the increased need for services. We increased our service capacity by hiring additional consultants and staff statewide. Consulting appointments transitioned from in-person to virtual. As a result, we were able to seamlessly continue to meet the needs of our existing clients, while expanding our reach to clients in underserved communities.

Furthermore, our consultants utilized virtual platforms such as Zoom and Microsoft Teams to offer valuable no-cost training



COVID Study Phase I

Phase I was conducted during the summer of 2020, and reached more than 4,800 small businesses owners across the state. Several key findings emerged:

- The study revealed that 40 percent of small businesses permanently closed.
- Many business leaders indicated that they are struggling financially with 85 percent indicating they had lost revenue.
- The majority of small businesses sought state and federal funding, however accessing this assistance proved more challenging for some businesses. Many respondents expressed their need for additional support to stay in business.

Since March 2020, we have helped small businesses access more than \$210 million in state and federal disaster assistance, including the Paycheck Protection Program, Economic Injury Disaster Loan, and Florida Small Business Emergency Bridge Loan programs.

COVID Study Phase II

Phase II was conducted nearly six months later, in March 2021, in an effort to assess the ongoing needs of Florida's small businesses.

- Nearly two-thirds of our clients reported that the network was very or extremely important in their ability to recover.
- While survey respondents still reported that COVID-19 had left serious negative effects across their businesses, overall most respondents reported improving metrics and more optimistic outlooks compared to the Phase I findings.

Moving Forward

As we near the end of the second year of the pandemic, the Florida SBDC Network is well positioned to continue to support Florida's small businesses. While many of our consultants have returned to in-person consulting sessions, clients will still be able to meet virtually. Furthermore, we will continue to offer online training and webinars, as well as have plans to expand our on-demand offerings to expand our reach.

COVID-19 Storytelling Project

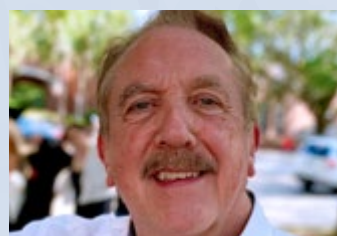
In addition to the quantitative study, the Florida SBDC Network also conducted a qualitative analysis to support the findings of the COVID survey. The network conducted interviews with more than 100 business owners statewide about their current struggles, business plan adjustments, and anticipated challenges. We've heard incredible stories of resilience, and we've heard some heartbreaking stories of businesses on the brink of closure.



*Sheryl Webster, Owner,
The Refinery Barre Fitness Studios,
Tallahassee*



*Anju Lynn, Owner, Xplor, Inc.,
Bradenton*



*Jim Dettle, Owner,
Today's Boutique, Destin*



*Gene Luciano, Owner,
Dalis Fishing Charters, Naples*

Read their stories and others from Florida's small businesses at www.FloridaSBDC.org/covidstories.

THE YEAR IN REVIEW



The last year will stand apart in our history. Never before have we completed a year with a remote/hybrid work environment, physical distancing, and a host of safety protocols against the backdrop of a global pandemic. In a year like no other, we were quick to pivot to respond to the challenges of COVID. Our network pivoted to offer consulting appointments virtually and we also began offering our training and workshops on demand. Our staff demonstrated their resiliency as they adjusted to our new remote work environment and found new ways to connect with clients and one another while working from home.

Here's a roundup of reflections from the year:

Florida SBDC Network Helps Small Businesses Recover From Sally

In September 2020, Hurricane Sally made landfall near Gulf Shores, Alabama 16 years to the day after Hurricane Ivan. The slow-moving storm caused major flooding and an estimated \$7.3 billion in damage across Alabama and the Panhandle. Federal and state emergency assistance was made available and the Florida SBDC Network helped small businesses apply for aid.

Florida SBDC Network, UWF Haas Center, CareerSource Florida, Florida Chamber Foundation Launch COVID Impact Survey

In the fall of 2020, the network partnered with the Florida Chamber Foundation, CareerSource Florida, and the UWF Haas Center to launch a two-phase study to examine the impacts of COVID on small businesses in our state.

To read the results, please visit <https://floridasbdc.org/disaster/covid-impact-survey/>.



Network Celebrates Staff Accomplishments, Successes Virtually

Each year, the network holds its annual professional development conference, which brings together staff from across the state for networking, professional development, and to celebrate the accomplishments of our team over the year. October 2020 marked the first time the network held this celebration virtually.

Florida SBDC Celebrates National SBDC Day

Annually in March, SBDCs across the country celebrate National SBDC Day, a day to commemorate the success and impact of SBDCs nationally and the difference we've made in the lives of small businesses across the country.

New Leadership

Greg Britton joined the network as CEO in April 2021 after more than 25 years of experience in the public and private sector.

Florida SBDC Network Celebrates 45 years

In May 2021, the network kicked-off a campaign to celebrate its 45th anniversary. The network was founded in May 1976 as a small, entrepreneurial pilot program based at the University of West Florida.

Helping Small Businesses Sustain the Pivot

Also in May, the network held its first-ever virtual conference for small businesses in partnership with the Office of Senator Marco Rubio. The Virtual Small Business Resiliency Conference offered assistance and resources for small businesses available through the Florida SBDC and the Office of Senator Marco Rubio, as well as featured two engaging keynotes and networking opportunities.

OUR IMPACT



Service Snapshot



Consulting Client Breakdown



10,123 or **42%**
Women



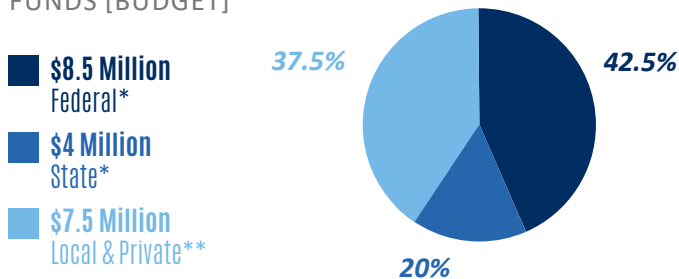
2,316 or **10%**
Veterans & SCDVs



8,988 or **37%**
Minorities

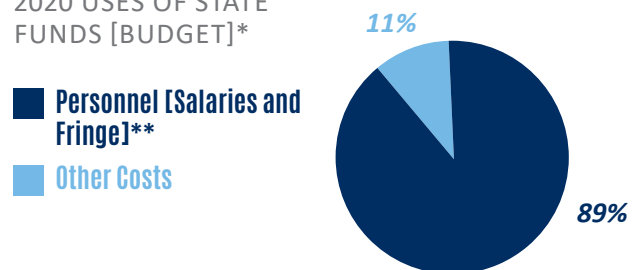
Funding Data

2020 SOURCES OF FUNDS [BUDGET]



State funds were awarded beginning January 1, 2021*
Excludes local and private in-kind support**

2020 USES OF STATE FUNDS [BUDGET]*



Percent of direct costs*
Personnel funding to deliver direct support services to small business clients**



Business & Economic Outcomes



Sales
generated*

\$7.4B



Gov't Contracts
acquired**

\$488.1M



Capital
accessed**

\$553.5M



Jobs Impacted
direct, indirect, induced*

38,797

For every state \$1 invested
in the Florida SBDC,



\$60 is returned to the
state in tax revenue.*

\$3.9 Billion GRP IMPACT*

on Florida's economy as a result of Florida SBDC services



2020 Economic Impact Analysis of the Florida SBDC Network by FSU CEFA | Reported by respondent clients of outcomes resulting from or in part due to assistance received in 2020***

Success Stories

eSmart Recycling, Tampa



■ Tampa Recycling Company Capitalizes on Growth by Giving Back

Tony Selvaggio left everything in Venezuela behind in 2011, with an entrepreneurial dream in hand. Just 27-years-old at the time, he had a vision to use the scrap metal background he had to become a business owner. In 2014, Selvaggio launched **eSmart Recycling in Tampa**. The company focuses on recycling computers and technology from large companies.

“The SBDC was one of the first places that I went to find guidance,” Selvaggio said of his start in business. Selvaggio has utilized the Florida SBDC at University of South Florida in a variety of areas since 2014, but in 2018, he specifically sought assistance for managing the business finances.

This relationship proved especially fruitful as COVID-19 shut down the state in March 2020. With the help of the Florida SBDC, Selvaggio was able to secure a Florida Small Business Emergency Bridge Loan, an SBA Economic Injury Disaster Loan, the Paycheck Protection Program loan, and the R3 Economic Recovery grant. Securing these funds allowed the business to remain open in 2020 while the state recovered.

The business has seen tremendous growth since engaging with the Florida SBDC at USF. Selvaggio started as a single employee operation earning five figure revenues in the beginning. “Moving on to where we are now, we are a team of eight people, going on to hire three more full-time employees within the next couple of months. We are pretty much a seven-figure company that has changed warehouses three times now,” he said. But the growth of the company isn’t even what gives Selvaggio the most joy in his business. After arriving in the country in 2011, he became keenly aware of a lack of access to technology in certain areas of Florida. He became passionate about solving that problem, and weaved community service into his business model. “I remember one of the first companies that we served; they were getting rid of like 20 computers, and we refurbished about 10 of those computers and we gave them to a nonprofit,” he said.

While the company has seen great success in the span of just seven years, Selvaggio has no intention of slowing down. Selvaggio intends to continue relying on the Florida SBDC at USF for assistance.

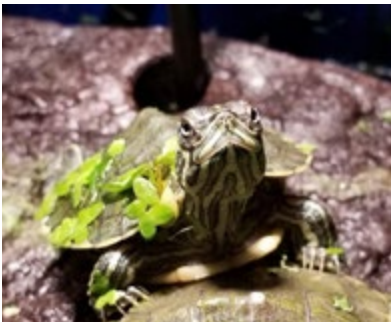
“I would say we wouldn’t be here if it wasn’t because of support from the SBDC at USF and [the] amazing team of consultants that are there to answer all of our questions.”

Rhonda's Aviary, Milton



Locally-Owned Pet Store Navigates Pandemic with Help from Florida SBDC at UWF

Located in Milton, **Rhonda's Aviary** is a locally-owned pet store owned and staffed by animal enthusiasts. The aviary specializes in birds, reptiles, and small mammals and offers boarding, grooming, and adoptions for animals surrendered into their care.



The pandemic created a variety of hardships for Rhonda's Aviary. The business experienced a significant drop in sales for the first several months. "Realizing that the pandemic would no doubt be with us for a long period of time, we saw the need to invest in an online store... Further, we were also in the middle of expanding and remodeling our store when COVID happened. So between the remodeling costs and the drop in sales, we were in a risky situation financially." The store owner had utilized savings and started to take out personal lines of credit to guarantee employees a paycheck.

"With eleven employees on payroll and over 400 animals to take care of, each month presented its own challenges financially and emotionally for the employees. They were already exhausted from working during a pandemic, I didn't want them to have to be worried about being laid off. The help provided by the Florida SBDC at UWF gave them and myself the confidence that whatever happens, they will have a paycheck. This gave them a level of security many people did not have during this pandemic. We are immensely grateful for the assistance we received from the Florida SBDC at UWF. We are now in a position to remain open for many years to come," said Olson.

The Florida SBDC at UWF was quick to respond to our needs and offer up any assistance we required in regards to any programs. They patiently and thoroughly answered all of my questions. We are still here and in business because of the Florida SBDC at UWF. Thank you!

Success Stories

Empanadas Factory Latin Fusion, Jacksonville

Friends Serve Up Latin Flavor at Jacksonville-Based Empanadas Factory



While many professionals warn against close friends going into business together, the **Empanadas Factory Latin Fusion's** success started from a friendship and turned into a brand.

In July 2018, Laura Fraga, Nadia Medrano, Catalina Valdez, Esvin Jimenez, Fabricio Rivero and Jimmy Pulido opened their dream restaurant in Jacksonville. They each had a background working in different restaurants and a shared passion for food and hospitality.

With patience and persistence, the six friends worked for two years continuously learning every day. They soon recognized the need for business mentoring and decided to reach out to the Florida SBDC at UNF for help.

At the SBDC, they found a consultant who specialized in assisting Hispanic-owned small businesses in the North Florida area. Veronica's assistance could not have come at a better time, since this is when the pandemic hit. Veronica assisted the friends in applying for and obtaining the Paycheck Protection Program and Economic Injury Disaster Loan program to help them keep their employees and keep their sales up.

Veronica also assisted them with adjusting to the new normal, which meant quickly implementing safety protocols, adding curbside delivery, and renovating and expanding their patio area. The Empanadas Factory Latin Fusion has grown and now has fifteen employees.

Working with the SBDC during these times has been super beneficial. With help from our consultants, we implemented changes in our website and grew the business. The Florida SBDC serves small businesses, also in Spanish, at no cost with the only goal to help us succeed.

Genesis Water Technologies, Inc., Maitland

Maitland Company Finds International Success With Help From Florida SBDC at UCF



International expansion can be a tall order for a small-to-medium sized enterprise. Nick Nicholas, Technical Director and owner of **Genesis Water Technologies, Inc. (GWT)**, recognized that his company would require additional resources and expertise to expand his business into new global markets. For this reason, he turned to the Florida SBDC at the University of Central Florida for help. GWT is an award-winning leader in specialized drinking water and wastewater treatment and reuse solutions, targeting various industries and water utilities across the world. Nearly 15

years ago, GWT began to tackle the issues of water scarcity and inadequate water treatment with innovative and sustainable water and wastewater treatment solutions and services tailored to serving communities and industrial clients.

Members of the Florida SBDC's international trade team helped develop an export marketing plan for GWT. Provided in partnership with Enterprise Florida and the U.S. Commercial Service, the export marketing plan focuses on overseas growth strategies and supplies a road map for the company's international expansion, including accessing trade mission services from the U.S. Export Assistance Center and trade promotion support from the State of Florida.

The FSBDC is a resource that is capable of serving businesses by supporting both export marketing as well as providing other services," Nicholas concluded. "The staff is excellent and the resources you can obtain for a reasonable or no cost are the best in our book.

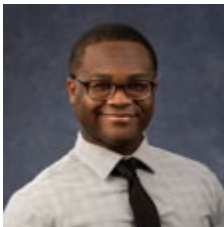
Beginning in 2013, GWT began implementing this comprehensive and action-oriented plan. The company soon achieved its desired results, so much so that Nicholas asked for and received updated customized market research in 2019. "Since starting with the FSBDC we have been able to see some definite growth," says Nick Nicholas. "The creation of a solid Export Marketing Plan enabled us to expand from the few countries that we had worked with before the FSBDC to today when we are able to sell our products, services and systems in over 43 different countries." In fact, on the strength of this success, Nick Nicholas was recognized as the **Small Business Administration's National 2020 Exporter of the Year**.

Student Success



At the Florida SBDC, we're proud of our work to help foster student's growth and success. Learn about the ways we help contribute to student learning and their overall educational experience through internships, experiential learning opportunities, and helping student entrepreneurs.

■ Career Opportunities & Internships



Pierre Ducilon, UWF '21 - Bachelor's in Fine Arts

"The Florida SBDC Network has been extremely beneficial to my growth as a designer and has only furthered my interest in the profession. I have a clearer picture of what my skills and strengths are and look forward to utilizing them in my next role... I'm very thankful to have had the opportunity to contribute to the growth of the organization and assist with its statewide marketing efforts."

■ Applied & Experiential Learning



Florida SBDCs also work with faculty at our host institutions to coordinate and oversee student team consulting projects and internships with client businesses to solve real business challenges and put theory to practice, including marketing assessments and business/strategic plans.

In February, a team of UCF graduate students were recognized by the Small Business Institute (SBI) for their consulting project. The team placed second nationally in the "Graduate Specialized" category for the strength of their consulting project for Evan James & Associates, an Orlando-based commercial real estate brokerage firm and client of the Florida SBDC at UCF.

Jeremy Sisson, the Chief Executive Officer of Evan James & Associates said, "Our team really enjoyed working with the MBA students on this project for our firm... We immediately deployed their recommendations and will have a record-breaking year, as a result. We highly recommend other small business executives work with their local SBDC offices and universities to further their business growth."



■ About the Florida SBDC Network

There are a variety of reasons that people become entrepreneurs: to be their own boss, to pursue their passions, financial reasons - the list goes on. Yet, these reasons all have one thing in common: freedom.

For many, having the freedom to pursue their life's passion and not have anyone standing in their way is invigorating. However, the stress of knowing that, ultimately, being an entrepreneur means taking all the risk and making the difficult decision that could potentially make or break a business can be crippling.

That's where Small Business Development Centers (SBDCs) help. Established by Congress, SBDCs employ certified business consultants - many of whom are former business owners and executives - who help business owners overcome obstacles and achieve their business goals.

In addition to consulting, SBDCs also offer hundreds of workshops each year on business topics ranging from the basics to advanced business management. Further, SBDCs subscribe to market research databases and other tools that might otherwise be unaffordable or accessible to the business owner to help them make better and more informed business decisions.

■ ■ *Give a man a fish and feed him for a day. Teach a man to fish and you'll feed him for a lifetime.* ■ ■

This parable perfectly exemplifies the mission of SBDCs. SBDCs don't write business plans or apply for funds for the business owner, but rather empower them with the knowledge and resources they need to achieve success.

With more than 40 offices and nearly 300 employees from Pensacola to Key West, the Florida SBDC Network serves as the state's primary resource provider for small businesses.

Our talented team can help small businesses in all aspects of business, including:

- Strategic and business planning
- Market research
- Accessing capital
- Marketing and sales
- Exporting and international trade
- Government contracting
- Disaster preparedness and resiliency

Learn more about our services, and find a Florida SBDC near you at www.FloridaSBDC.org.

Get Involved

We welcome new clients and the support of stakeholders and friends who believe in our mission as much as we do. For more information, or to follow us on social media and subscribe for news, visit us at www.FloridaSBDC.org.

Legislators

Florida SBDCs help you help your constituent small businesses succeed. Serving of thousands of small businesses each year, Florida SBDCs serve on the front lines helping small businesses in communities across the state. Through connecting with your local Florida SBDC, we can help you:

Serve as a Small Business Resource to Your Constituency

Florida SBDCs can provide success stories, articles, and other content for social media and your newsletter. Add us to your website as a small business resource to offer your constituency training, consulting, and other resources. We also welcome you to contact us for small business data and any questions you may have about resources, programs, and policies.

Secure Small Business Witnesses for Hearings and Roundtables

Small Businesses

Are you an aspiring or existing small business owner? Connect with your local Florida SBDC for more information on our services and ways you can support your local center and other small businesses in your community:

Schedule a Consulting Appointment

Visit us online at www.FloridaSBDC.org to complete our online request for consulting form. Once the form is submitted, you will be contacted by the Florida SBDC that serves your area to schedule an appointment.

Attend a Workshop

The Florida SBDC Network provides online training and offers hundreds of workshops each year on topics ranging from the basics to advanced business management skills. To learn more, visit us at www.FloridaSBDC.org/get-training.

Participate in Surveys

Each year, the Florida SBDC Network conducts a number of surveys on the needs and challenges of small businesses. This information is shared with our stakeholders for future policy-making in support of our state's small businesses. To learn more, please email Dianne Gross at: Dianne.Gross@FloridaSBDC.org.

Write Letters to Your Legislators

Voicing your opinions to lawmakers is one of the most effective actions you can take to help your small business. Your representatives want to hear from you to learn how legislation is affecting your day-to-day operations.

Stakeholders & Partners

Connect with your local Florida SBDC for partnership opportunities to serve small businesses in your community.

Our Network of Partners

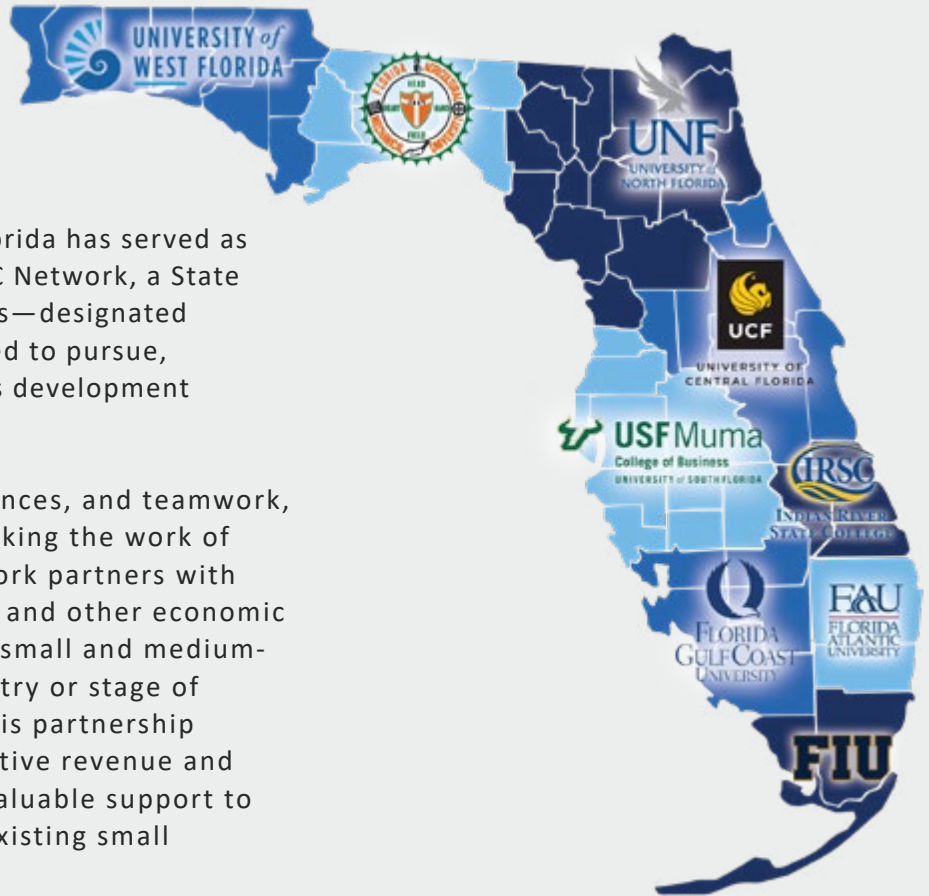
9 Regions • 40+ Centers • 50+ Outreach Locations

 Headquartered at UWF

Our Success Starts at UWF and Makes Waves Across Florida

Since 1976, the University of West Florida has served as the headquarters for the Florida SBDC Network, a State University System, Board of Governors—designated statewide university center established to pursue, administer, and deliver small business development programs.

Through funding, collaboration, alliances, and teamwork, partners play a significant role in making the work of the Florida SBDC possible. Our network partners with Florida's state universities, colleges, and other economic development organizations to assist small and medium-sized businesses, regardless of industry or stage of business. The synergistic effect of this partnership has resulted in a long history of positive revenue and economic growth for Florida and invaluable support to more than 1.4 million aspiring and existing small business owners.



We're proud to be state designated as Florida's Principal Provider of Business Assistance [Fla. Stat. § 288.001].

The Florida SBDC Network is a statewide partnership program nationally accredited by the Association of America's SBDCs and funded in part by the U.S. Small Business Administration, Defense Logistics Agency, State of Florida, and other private and public partners, with the University of West Florida serving as the network's headquarters. Florida SBDC services are extended to the public on a nondiscriminatory basis. Language assistance services are available for individuals with limited English proficiency.

CONNECT WITH US 

FloridaSBDC.org





Helping Businesses Grow & Succeed